Appendix Table IA.1 Leading exporters and importers in world merchandise trade, 2002 (Billion dollars and percentage)

Rank	Exporters	Value	Share	Annual percentage	Rank	Importers	Value	Share	Annual percentage
	Exporters	value	Silaie	change	Natik	importers	value	Silale	change
1	United States	693.5	10.8	-5	1	United States	1202.5	18.0	2
2	Germany	612.2	9.5	7	2	Germany	493.3	7.4	1
3	Japan	416.0	6.5	3	3	United Kingdom	339.8	5.1	2
4	France	329.5	5.1	2	4	Japan	336.4	5.0	-4
5	China	325.6	5.1	22	5	France	326.4	4.9	-1
6	United Kingdom	275.9	4.3	1	6	China	295.2	4.4	21
7	Canada	252.5	3.9	-3	7	Italy	241.1	3.6	4
8	Italy	252.0	3.9	5	8	Canada	227.6	3.4	0
9	Netherlands	243.4	3.8	5	9	Netherlands	217.7	3.3	4
10	Belgium	213.2	3.3	12	10	Hong Kong, China	208.6	3.1	3
						retained imports a	24.7	0.4	-21
11	Hong Kong, China	200.6	3.1	5	11	Belgium	195.7	2.9	10
	domestic exports	16.7	0.3	-18	12	Mexico	176.5	2.6	0
	re-exports	183.9	2.9	8	13	Spain	153.7	2.3	
12	Korea, Rep. of	162.5	2.5	8	14	Korea, Rep. of	152.1	2.3	8
13	Mexico	160.8	2.5	1	15	Singapore	116.2	1.7	0
14	Chinese Taipei	130.3	2.0	6		retained imports	57.7	0.9	-5
15	Singapore	125.6	2.0	3	16	Chinese Taipei	112.6	1.7	5
	domestic exports	67.0	1.0	1	17	Switzerland	83.5	1.2	-1
	re-exports	58.6	0.9	5	18	Malaysia	80.2	1.2	9
16	Spain	118.9	1.9		19	Austria	77.7	1.2	4
17	Russian Fed.	106.9	1.7	4	20	Australia	72.7	1.1	14
18	Malaysia	95.7	1.5	9					
19	Ireland	88.6	1.4	7					
20	Switzerland	87.6	1.4	7					
21	Sweden	80.7	1.3	7	21	Sweden	65.9	1.0	4
22	Austria	79.1	1.2	12	22	Thailand	64.5	1.0	4
23	Saudi Arabia	73.9	1.2	1	23	Russian Fed.	60.0	0.9	12
24	Thailand	68.6	1.1	5	24	India	56.3	0.8	12
25	Australia	65.0	1.0	3	25	Poland	54.8	0.8	9
26	Brazil	60.4	0.9	4	26	Ireland	51.9	0.8	3
27	Norway	60.3	0.9	2	27	Brazil	49.5	0.7	-15
28	Denmark	56.8	0.9	10	28	Denmark	49.2	0.7	9
29	Indonesia	52.0	0.8	0	29	Turkey	48.8	0.7	18
30	India	50.0	0.8	15	30	Czech Rep. ^b	40.6	0.6	11
	Total of above ^c	5538.1	86.2	-		Total of above ^c	5651.3	84.5	-
	World ^c	6424.0	100.0	4		World ^c	6685.0	100.0	3

^a Retained imports are defined as imports less re-exports.

Source: WTO

b Imports are valued f.o.b.

c Includes significant re-exports or imports for re-export.

Appendix Table IA.2

Leading exporters and importers in world merchandise trade (excluding intra-EU trade), 2002

(Billion dollars and percentage)

Rank	Exporters	Value	Share	Annual percentage change	Rank	Importers	Value	Share	Annual percentage change
1	Extra-EU exports	939.0	19.1	6	1	United States	1202.5	23.2	2
2	United States	693.5	14.1	-5	2	Extra-EU imports	931.3	18.0	1
3	Japan	416.0	8.5	3	3	Japan	336.4	6.5	-4
4	China	325.6	6.6	22	4	China	295.2	5.7	21
5	Canada	252.5	5.1	-3	5	Canada	227.6	4.4	0
6	Hong Kong, China	200.6	4.1	5	6	Hong Kong, China	208.6	4.0	3
	domestic exports	16.7	0.3	-18		retained imports a	24.7	0.5	-21
	re-exports	183.9	3.7	8	7	Mexico	176.5	3.4	0
7	Korea, Rep. of	162.5	3.3	8	8	Korea, Rep. of	152.1	2.9	8
8	Mexico	160.8	3.3	1	9	Singapore	116.2	2.2	0
9	Chinese Taipei	130.3	2.6	6		retained imports a	9.4	0.2	-27
10	Singapore	125.6	2.6	3	10	Chinese Taipei	112.6	2.2	5
	domestic exports	67.0	1.4	1					
	re-exports	58.6	1.2	5					
11	Russian Fed.	106.9	2.2	4	11	Switzerland	83.5	1.6	-1
12	Malaysia	95.7	1.9	9	12	Malaysia	80.2	1.5	9
13	Switzerland	87.6	1.8	7	13	Australia	72.7	1.4	14
14	Saudi Arabia	73.9	1.5	1	14	Thailand	64.5	1.2	4
15	Thailand	68.6	1.4	5	15	Russian Fed.	60.0	1.2	12
16	Australia	65.0	1.3	3	16	India	56.3	1.1	12
17	Brazil	60.4	1.2	4	17	Poland	54.8	1.1	9
18	Norway	60.3	1.2	2	18	Brazil	49.5	1.0	-15
19	Indonesia	52.0	1.1	0	19	Turkey	48.8	0.9	18
20	India	50.0	1.0	15	20	Czech Rep. b	40.6	0.8	11
21	United Arab Emirates	40.4	0.8	-2	21	United Arab Emirates	40.6	0.8	4
22	Poland	40.4	0.8	12	22	Hungary	37.0	0.7	10
23	Czech Rep.	36.8	0.7	10	23	Philippines	35.5	0.7	13
24	Philippines	35.6	0.7	9	24	Israel	35.2	0.7	-1
25	Turkey	34.8	0.7	11	25	Norway	34.6	0.7	5
26	Hungary	33.7	0.7	11	26	Indonesia	31.3	0.6	1
27	South Africa	29.7	0.6	2	27	Saudi Arabia	31.2	0.6	0
28	Israel	29.5	0.6	1	28	South Africa	29.4	0.6	3
29	Venezuela	26.9	0.5	-2	29	Iran, Islamic Rep. of	21.4	0.4	20
30	Argentina	25.4	0.5	-5	30	Viet Nam	19.4	0.4	21
	Total of above ^c	4460.0	90.6	-		Total of above ^c	4686.0	90.5	-
	World (excl. intra-EU trade) ^c	4922.1	100.0	4		World (excl. intra-EU trade) ^c	5178.4	100.0	3

^a Retained imports are defined as imports less re-exports.

Source: WTO

b Imports are valued f.o.b.

 $[\]ensuremath{^{\text{c}}}$ Includes significant re-exports or imports for re-export.

Appendix Table IA.3

Leading exporters and importers in world trade in commercial services, 2002
(Billion dollars and percentage)

Rank	Exporters	Value	Share	Annual percentage change	Rank	Importers	Value	Share	Annual percentage change
1	United States	267.8	17.4	3	1	United States	218.4	14.3	13
2	United States United Kingdom	121.0	7.9	10	2	Germany	142.8	9.4	4
3	Germany	94.9	6.2	14	3	Japan	105.3	6.9	-2
4	France	84.0	5.5	5	4	United Kingdom	98.0	6.4	6
5	Japan	64.7	4.2	2	5	France	64.3	4.2	4
6	Spain	61.1	4.0	6	6	Italy	61.7	4.0	11
7	Italy	58.7	3.8	3	7	Netherlands	55.9	3.7	5
8	Netherlands	54.7	3.6	5	8	Belgium-Luxembourg	47.9	3.1	12
9	Belgium-Luxembourg	53.3	3.5	9	9	China	44.2	2.9	13
10	Hong Kong, China	44.0	2.9	6	10	Canada	41.7	2.7	0
11	China	37.3	2.4	13	11	Ireland	38.8	2.5	12
12	Canada	36.2	2.4	2	12	Spain	36.2	2.4	9
13	Austria	36.1	2.3	11	13	Korea, Rep. of	33.9	2.2	2
14	Korea, Rep. of	29.3	1.9	-1	14	Austria	33.8	2.2	8
15	Switzerland	27.3	1.8	5	15	Denmark	24.6	1.6	5
16	Singapore	27.0	1.8	3	16	Chinese Taipei	24.4	1.6	3
17	Denmark	26.9	1.8	0	17	Hong Kong, China	23.9	1.6	-2
18	Ireland	26.2	1.7	31	18	Sweden	23.1	1.5	1
19	Sweden	22.0	1.4	1	19	Russian Fed.	20.7	1.4	13
20	Chinese Taipei	21.3	1.4	10	20	Singapore	20.6	1.4	1
21	India	20.7	1.3	8	21	Australia	17.0	1.1	3
22	Greece	18.9	1.2	-3	22	Norway	16.5	1.1	8
23	Norway	18.8	1.2	5	23	Mexico	16.4	1.1	-1
24	Australia	16.0	1.0	1	24	Thailand	16.3	1.1	13
25	Thailand	14.9	1.0	16	25	Indonesia	15.7	1.0	
26	Turkey	14.4	0.9	-10	26	Malaysia	15.6	1.0	-5
27	Malaysia	14.1	0.9	-2	27	India	15.5	1.0	-14
28	Mexico	12.6	8.0	0	28	Switzerland	15.3	1.0	1
29	Russian Fed.	12.4	0.8	18	29	Brazil	13.6	0.9	-14
30	Poland	9.8	0.6	0	30	Israel	12.5	0.8	1
	Total of above	1345.0	87.5	-		Total of above	1315.0	86.4	-
	World	1540.0	100.0	5		World	1520.0	100.0	5

Source: WTO

Appendix Table IB.1 Developing regions' imports from the South, 1990-2001 (Billion dollars and percentage)

	Val	Value		Share		Average annual change		
	1990	2001	1990	2001	1990-1995	1995-2000	1990-2001	
Developing Asia	145	446	66.2	69.9	19	7	11	
Middle East	23	55	10.5	8.6	10	7	8	
Latin America	33	95	15.0	14.9	16	7	10	
Africa	18	43	8.3	6.7	12	6	8	
South-South	219	639	100.0	100.0	17	7	10	

Source: WTO, International Trade Statistics.

Appendix Table IB.2

South-South merchandise exports by product, 1990-2001
(Billion dollars and percentage)

	Value	Share	Average annual change			
	2001	2001		1995-2000	1990-2001	
Agricultural products	67	10.5	14	0	6	
Food	55	8.6	15	1	7	
Raw materials	12	1.8	11	-3	3	
Mining products	162	25.4	8	13	9	
Ores and minerals	9	1.5	9	6	7	
Fuels	140	22.0	6	15	9	
Non-ferrous metals	13	2.0	22	2	10	
Manufactures	403	63.1	22	6	12	
Iron and steel	14	2.2	16	-1	6	
Chemicals	59	9.2	22	6	12	
Other semi-manufactures	40	6.3	19	2	9	
Machinery and transport equipment	206	32.2	28	9	16	
Automotive products	16	2.5	34	4	17	
Office and telecom equipment Other machinery and transport	122	19.1	32	13	18	
equipment	68	10.6	22	5	12	
Textiles	40	6.3	17	1	7	
Clothing	13	2.0	17	7	11	
Other consumer goods	31	4.8	16	3	8	
Total merchandise exports	639	100.0	17	7	10	

Source: WTO, International Trade Statistics.

Appendix Table IB.3 South-South exports of office and telecom equipment and automotive products by destination, 1990-2001 (Million dollars and percentages)

A. Values

Destination		Latin America	Africa	Middle East	Developing Asia	All develop. countries	World
Office and telecom	1990	1401	488	784	16318	18991	76321
equipment	1995	4924	1317	2205	66250	74696	216353
	2001	7222	1649	3619	109455	121945	343200
Automotive	1990	1028	424	383	1105	2940	12676
products	1995	5829	1334	1531	3862	12556	35429
	2001	7565	1615	2920	4026	16126	67777
B. Shares in 6	exports to v	vorld					
Office and telecom	1990	1.8	0.6	1.0	21.4	24.8	100.0
equipment	1995	2.3	0.6	1.0	30.6	34.5	100.0
	2001	2.1	0.5	1.1	31.9	35.6	100.0
Automotive							
products	1990	8.1	3.3	3.0	8.7	23.1	100.0
	1995	16.5	3.8	4.3	10.9	35.5	100.0
	2001	11.2	2.4	4.3	5.9	23.8	100.0
C. Average a	nnual perc	entage chan	ge				
Office and telecom	1990-95	29	22	23	32	32	23
equipment	1995-00	11	4	7	14	13	12
	1990-01	16	12	15	19	18	15
Automotive	1990-95	34	26	32	28	34	23
products	1995-00	5	4	12	0	4	13
	1990-01	20	13	20	12	17	16

Source: WTO, International Trade Statistics.

Appendix Table IB.4 Import duties collected by selected developing countries 1985-2000 (Billion dollars and percentage)

	Imports value	Ratio of duties collected to imports Period averages			
	2000	1985-89	1990-94	1995-2000	
China	225	10.3	4.7	3.2	
Mexico	183	5.2	5.7	2.0	
Korea, Rep. of	160	8.0	5.3	3.6	
Chinese Taipei	140	7.1	4.9	3.5	
Malaysia	82	6.4	4.0	2.3	
Thailand	62	11.3	9.0	5.0	
Brazil	59	8.2	8.1	8.0	
India ^a	51	54.8	38.4	24.5	
Indonesia a	34	5.2	5.0	2.4	
South Africa a	29	6.6	4.4	3.8	

^a Data are on a fiscal year basis.

Source: IMF, Government Finance Statistics Yearbook various issues and national statistics.

Appendix Table IB.5 Prospective free trade agreements

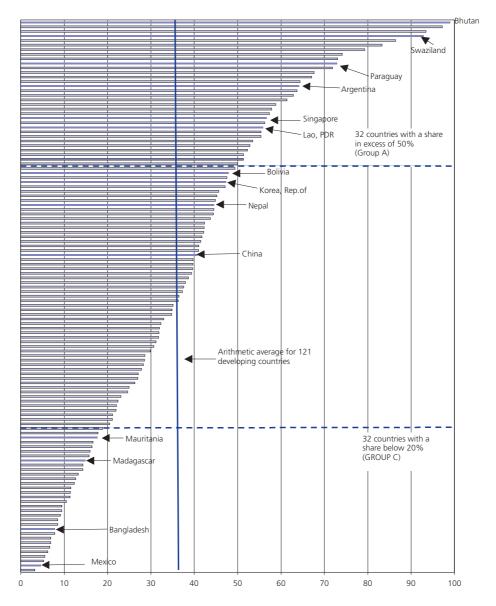
(Latest update 17 March 2003)

	Regional agreement	Type of agreement	Current situation	Agreement expected by
1.	America (excl. Cuba)	FTA	under consideration	talks to create an FTAA, North America and Chile want by 2003, other Latin American countries by 2005
2.	Andean - MERCOSUR	FTA	under negotiation	near to conclusion as of July 2002
3.	Arab League, The	FTA	under consideration	summit in Jordan in March 2001 to launch a FTA by 2005
4.	ASEAN	FTA	under negotiation	AFTA to be realized by 2003
5.	ASEAN-China	FTA	under negotiation	signed on 4.11.2002, framework of the final draft of agreement is to be endorsed by 2011
6.	ASEAN-India	FTA	under consideration	agreed to set up an Economic Linkages Task Force to submit recommendations including the draft of a framework agreement

7.	ASEAN-Japan	FTA	under consideration	agreed to start negotiations starting 2003 as the Japan – ASEAN Closer Economic Partnership (CEP) Experts Group submits its report
8.	Australia-Thailand	FTA	under negotiation	first round in August 2002
9.	Brazil-Chile	FTA	negotiation concluded	concluded in March 2002, needs to be approved by MERCOSUR
10.	Canada-Andean	FTA	under consideration	
11.	Canada-CARICOM	FTA	under consideration	
12.	Canada-Costa Rica	FTA	negotiation concluded	Royal assent received
13.	Canada-Central America	FTA	under negotiation	
14.	Canada-Dominican Republic	FTA	under consideration	
15.	Central America-Panama	FTA	under negotiation	
16.	China-Hong Kong, China China-Macao, China	FTA	under negotiation	by end of 2003
17.	Costa Rica-CARICOM	FTA	under negotiation	1st round of negotiation Oct. 2002
18.	East Asia Free Trade Area including ASEAN, China, Japan and Rep. of Korea	FTA	under consideration	agreed to initiate a feasibility study by 2003
19.	EU–Chile	Association Agreement incl. FTA	negotiation concluded	Agreement signed in November 2002
20.	EU-GCC	FTA	under negotiation	negotiations began in 1990 soon reached a standstill, were resumed in March 2002
21.	EU-Lebanon	Association Agreement, incl. FTA	negotiation concluded	signed in June 2002, FTA by 2010
	EU-MERCOSUR	FTA	under negotiation	negotiations began in March 2000
23.	EU–Syria	Euro Mediterranean Agreement	under negotiation	FTA exists, Euromed. negotiation started in 1998
24.	EU–Algeria	Euro Mediterranean Agreement	negotiation concluded in Dec. 2001	needs to be signed and ratified, FTA exists
25.	EU–Iran	Trade Coop. Agreement	under consideration June 2002	
26.	EU–India	FTA	under consideration	group of experts for a viability study
27.	EFTA–Canada	FTA	finalizing negotiations	
28.	EFTA–Chile	FTA	under negotiation	
29.	EFTA-Egypt	FTA	under consideration	
30.	EFTA-GCC	FTA	under consideration	Declaration on Co-operation signed on 23 May, 2000
31.	EFTA-MERCOSUR	FTA	under consideration	Declaration on Co-operation signed on 12, Dec., 2000
32.	EFTA–Singapore	FTA	negotiation concluded	concluded June 2002
33.	EFTA–South Africa	FTA	under consideration	negotiations set to begin in the first half of 2003
34.	EFTA–Tunisia	FTA	negotiations opened	
35.	EFTA-Ukraine	FTA	under consideration	Declaration on Co-operation signed in June 2000

36. EFTA–FR of Yugoslavia	FTA	under negotiations	Declaration on Co-operation signed in Dec. 2000, negotiations on a wider pact under way
37. EFTA–Albania	FTA	under consideration	Declaration on Co-operation signed Dec. 1992, exploratory talks on FTA
38. EFTA–Lebanon	FTA	under consideration	Declaration on Co-operation signed in 1997, exploratory talks on FTA started in Feb. 1998
39. Egypt–Jordan–Morocco– Tunisia	FTA	under negotiation	expected to be established by 2010
40. Japan–Australia	FTA	agreed to engage in high-level talks, April 2002	
41. Japan–Indonesia	FTA	under consideration	
42. Japan–Mexico	FTA	under negotiation	first round of trade talks completed, expected to be completed by Fall 2003
43. Japan–Philippines	FTA	under consideration	
44. Japan–Rep. of Korea	FTA	under negotiation	to be signed by 2004 after a study conducted by a Joint Committee on the feasibility of an FTA
45. Rep. of Korea–Chile	FTA	negotiation concluded	agreement reached in November 2002, expected to take effect in the first half of 2003
46. Mexico–Trinidad & Tobago	FTA	under negotiation	
47. Singapore–Australia	FTA	negotiation concluded	signed in Feb. 2003
48. Singapore–Canada	FTA	under negotiation since 2001	
49. Singapore–Chile	FTA	under consideration	
50. Singapore–Mexico	FTA	negotiations under way	end of the year
51. Singapore–ASEAN and PR of China	FTA	under negotiation	framework agreement signed Nov. 2002
52. Singapore–Rep. of Korea	FTA	under negotiation	launched Nov. 2002
53. Rep. of Korea–Chile	FTA	negotiation concluded	agreed to sign the agreement, October 2002
54. Sri Lanka–Pakistan	FTA	under negotiation	October 2002, failed to be finalised
55. US–Australia	FTA	under negotiation	started March 2003
56. US-CACM	FTA	under negotiation	negotiation began Jan. 2003
57. US–Chile	FTA	negotiation concluded	negotiations end, December 2002
58. US–Morocco	FTA	under negotiation	negotiations began Jan. 2003
59. US–SACU	FTA	under consideration	discussions will begin Feb. 2003
60. US–Singapore	FTA	negotiations concluded	Jan 2003 agreement reached, not yet signed

Appendix Chart IB.1 Importance of South trade varies strongly among developing exporters, 1999-2001 (Percentage)



Source: UNSD, Comtrade database, national statistics and WTO estimates.