

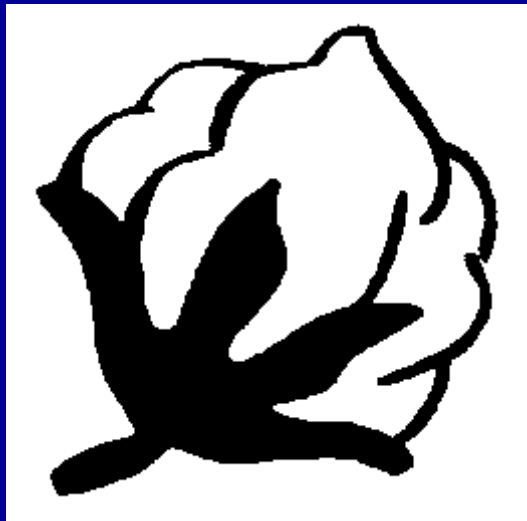
Cotton: Challenges and Opportunities

**DGs Consultative
Framework
Mechanism on
Cotton**

Geneva

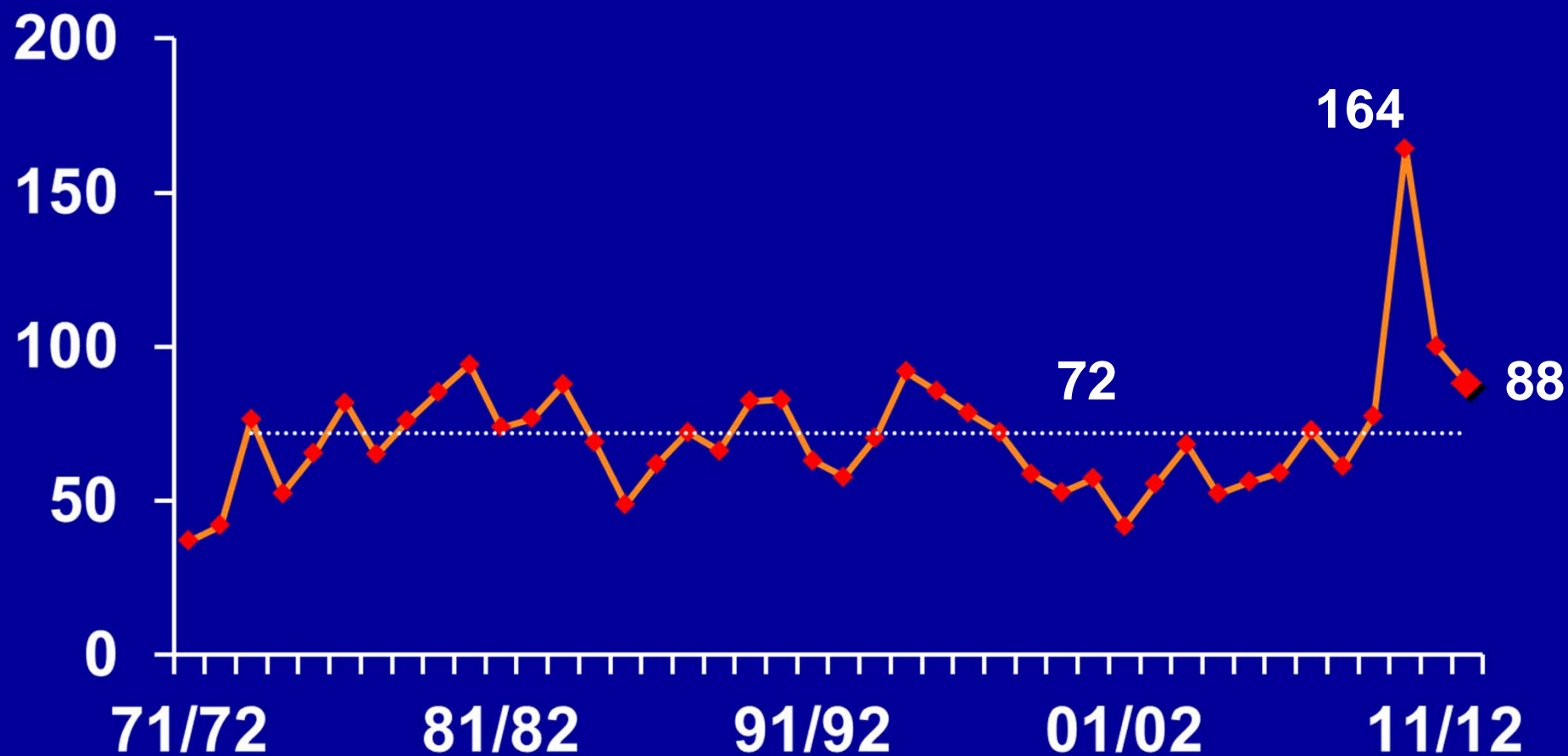
21 June 2013

**Terry Townsend
ICAC**



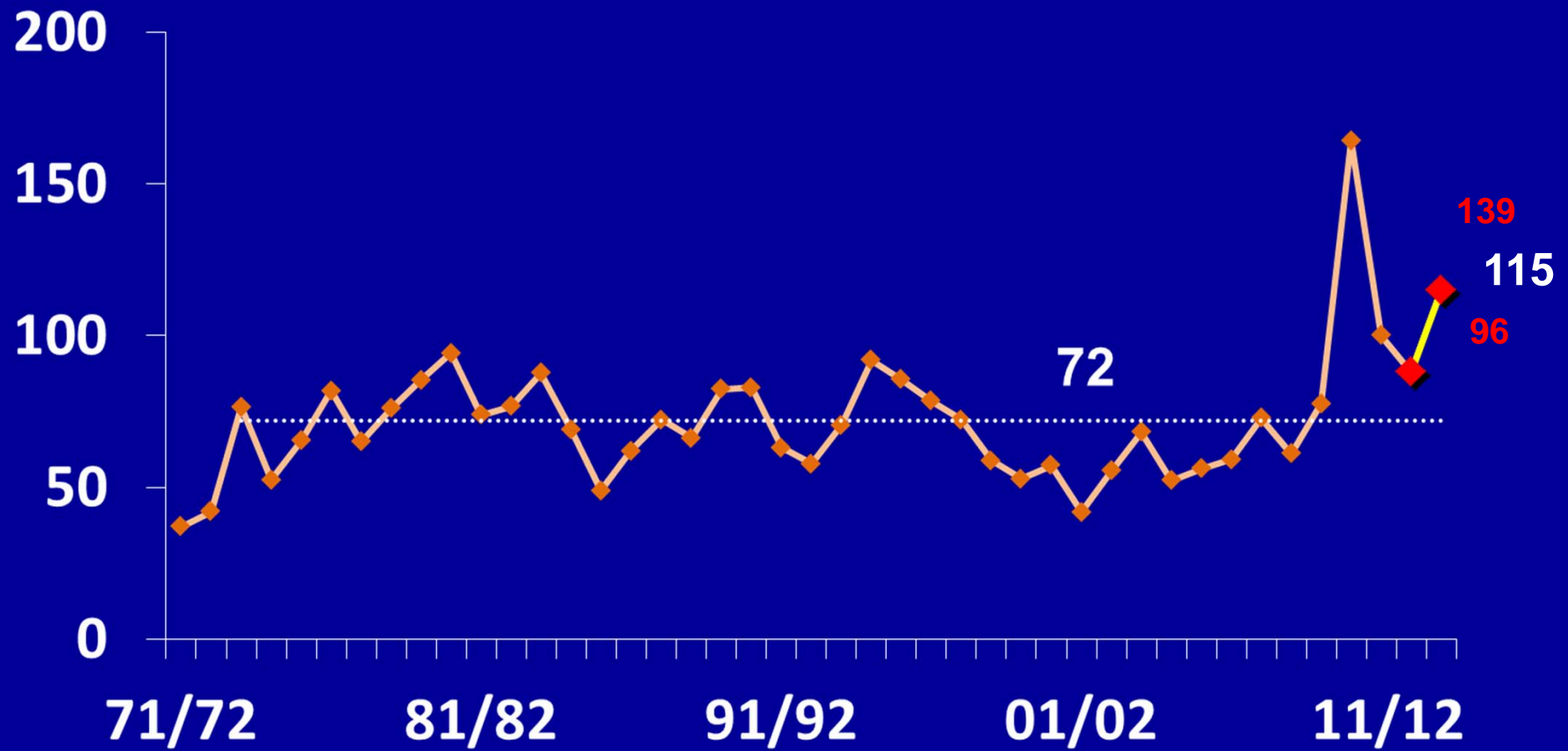
Season-Average Cotlook A Index

US cents/lb



Season-Average Cotlook A Index

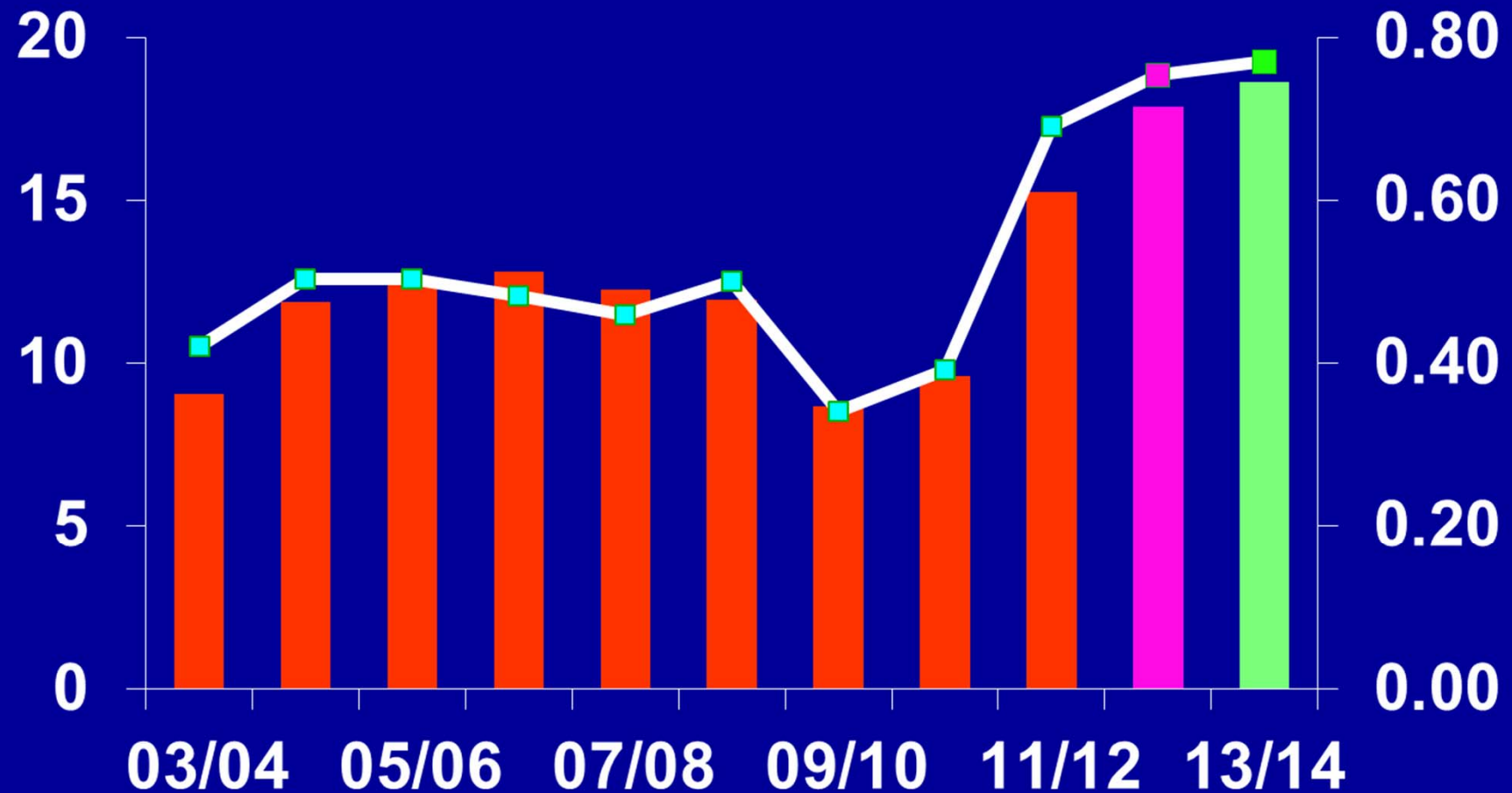
US cents/lb



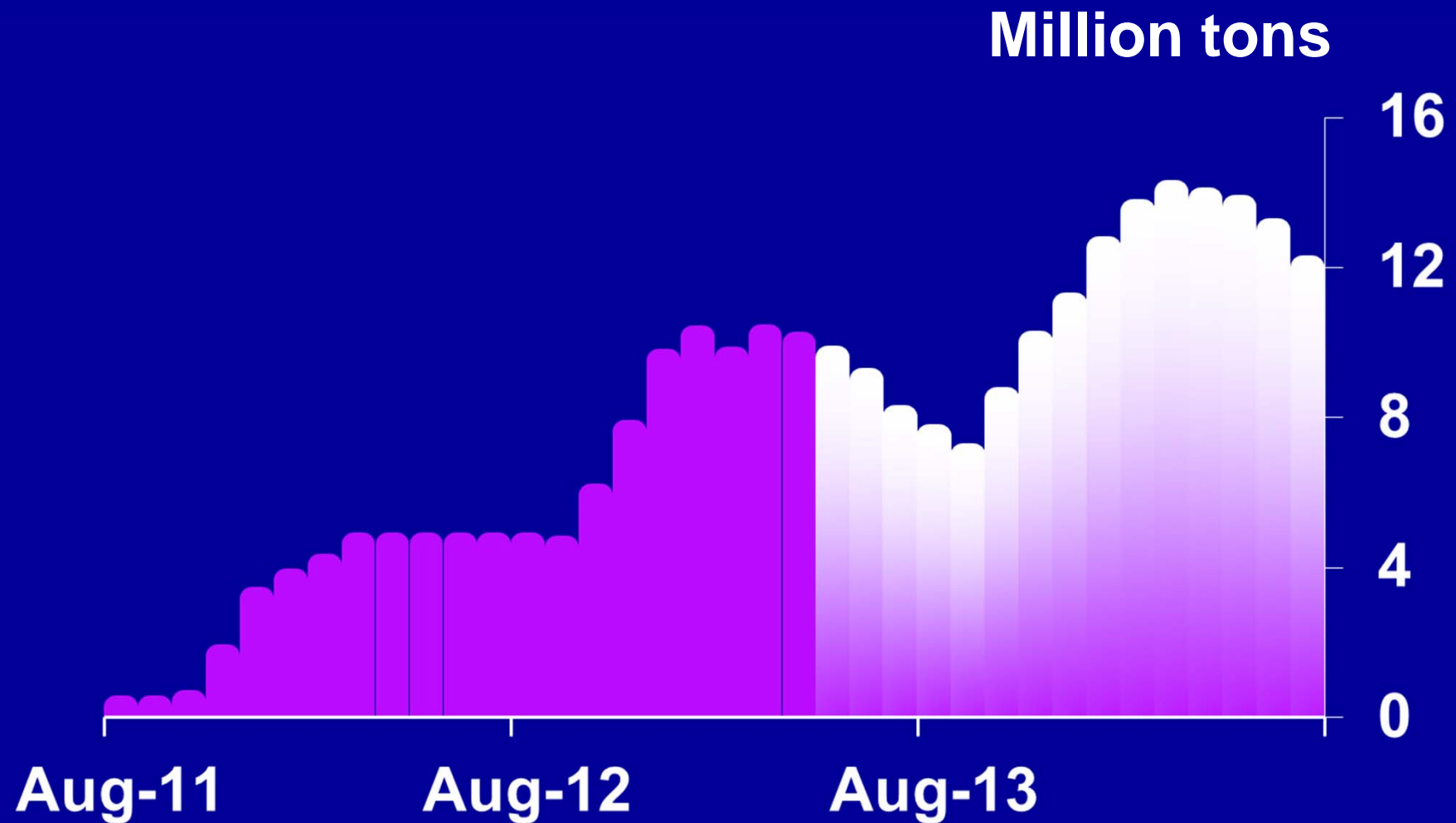
World Ending Stocks

Million tons
(bars)

Stocks-to-Use Ratio
(Line)



Estimated Size of China National Reserve



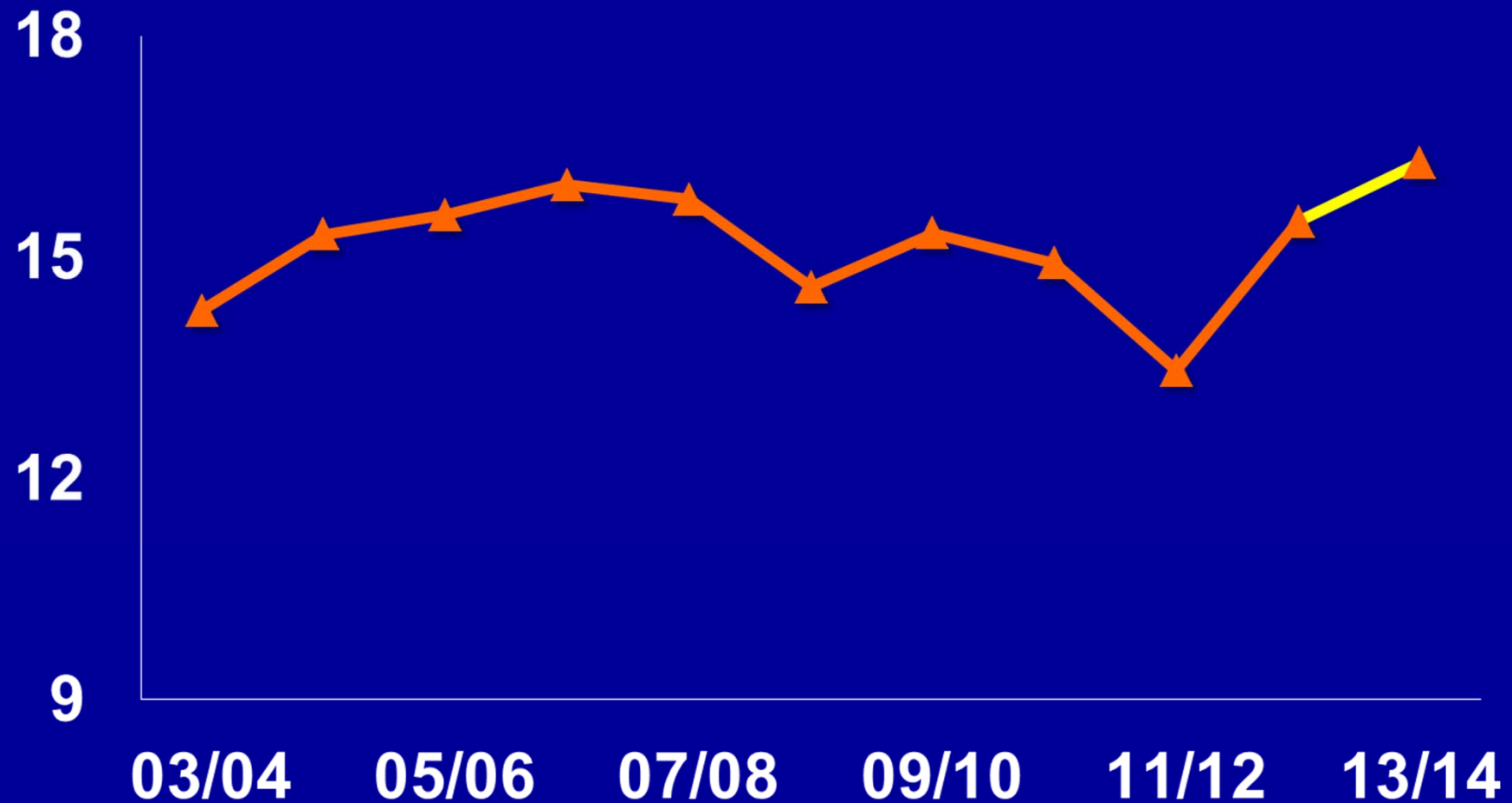
World Cotton

Million tons



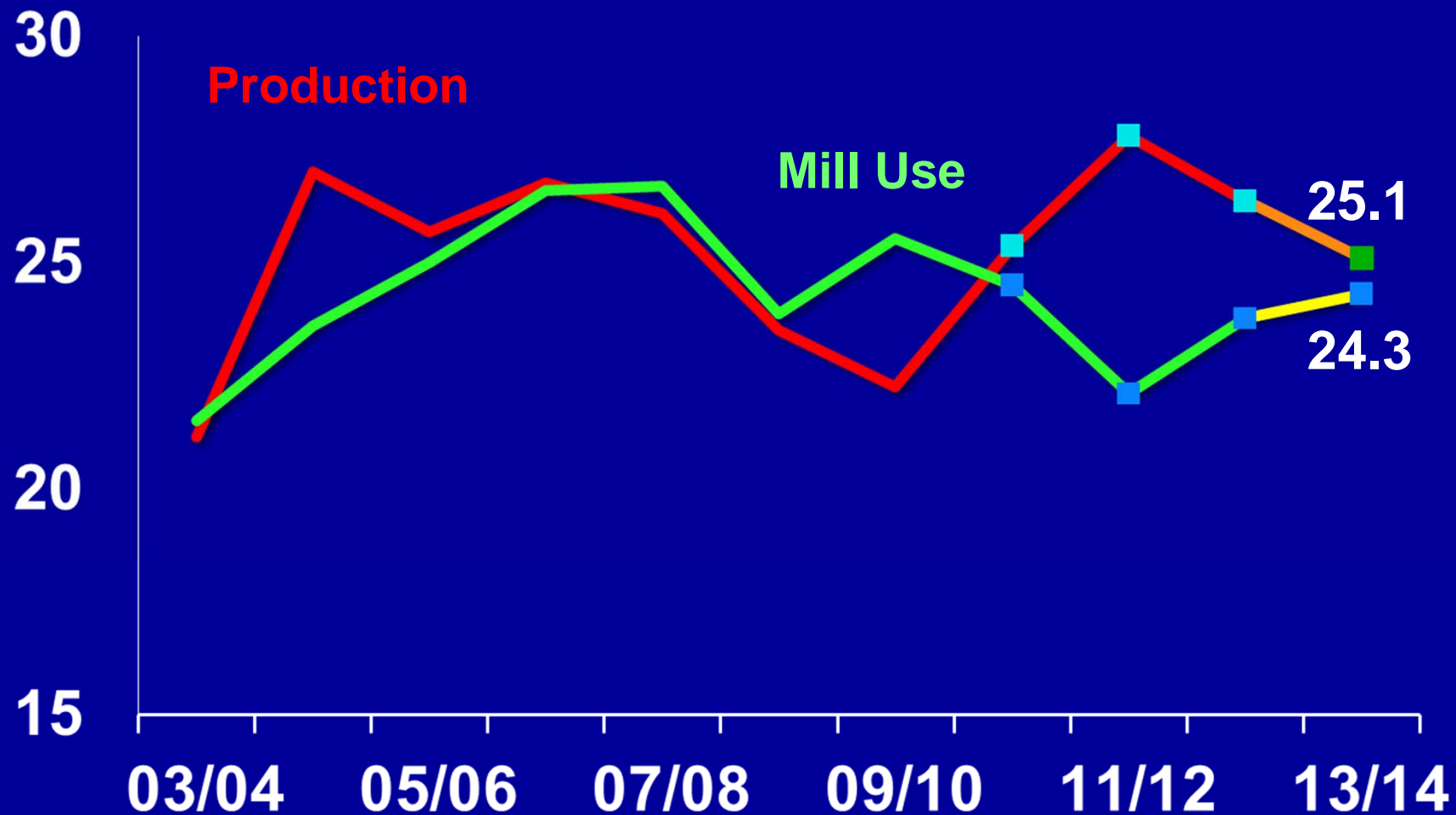
Non-China Cotton Mill Use

Million tons



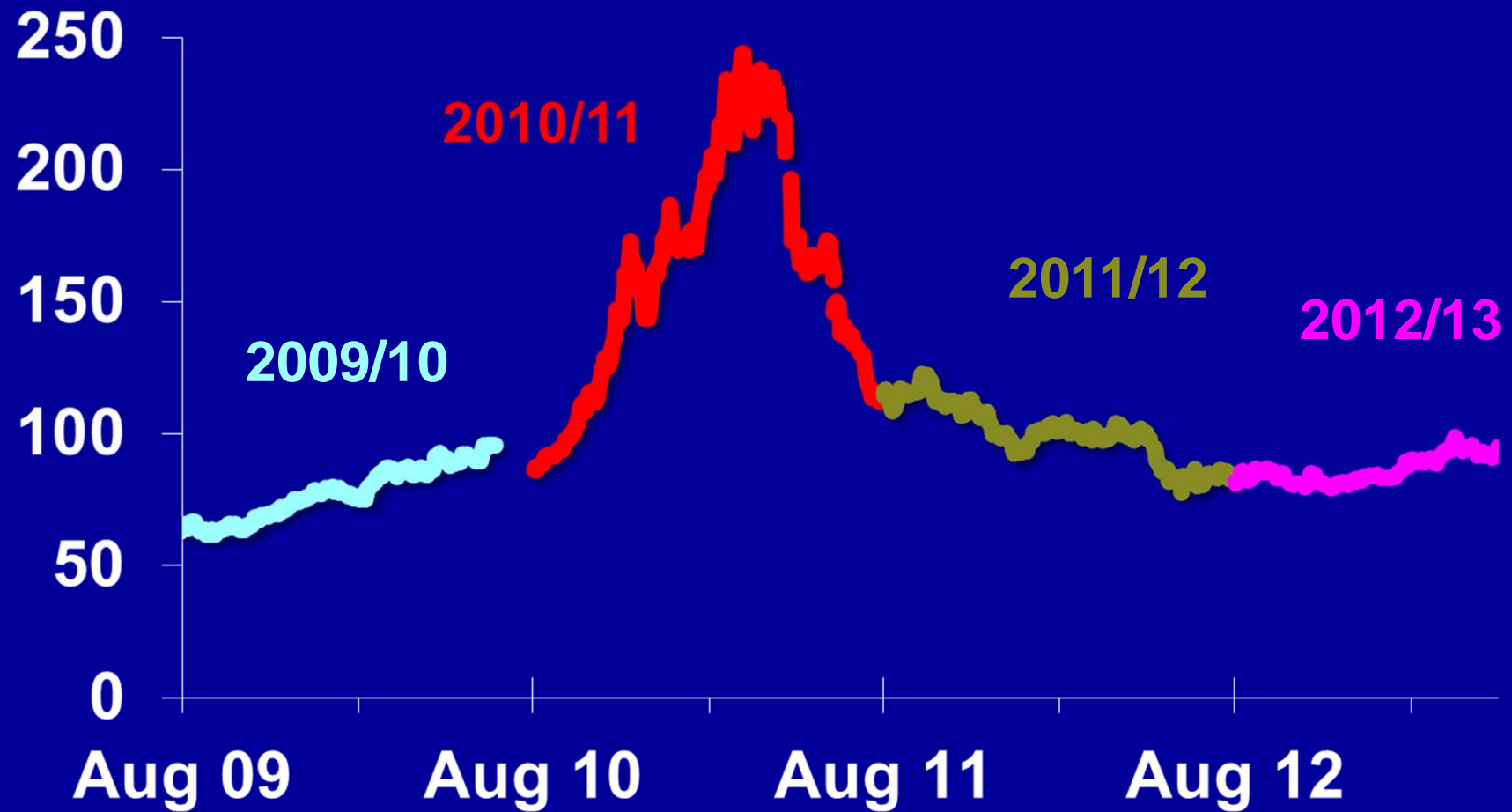
World Cotton

Million tons



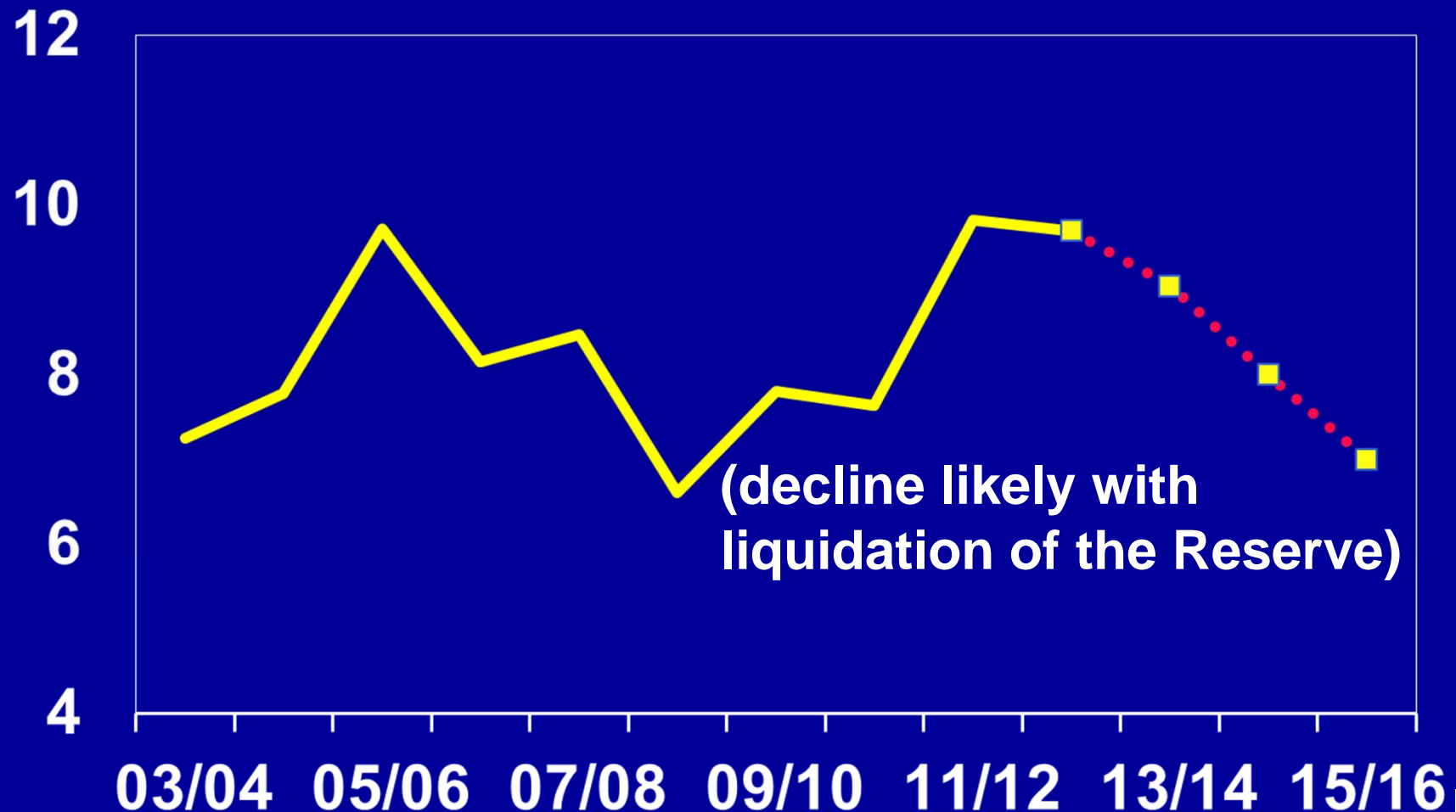
Cotlook A Index

U.S. cents/lb



World Cotton Exports

Million tons



SSA Cotton Production

Million tons

3

2

1

0

Production

% of World Total

8%

6%

4%

2%

0%

03/04

06/07

09/10

12/13

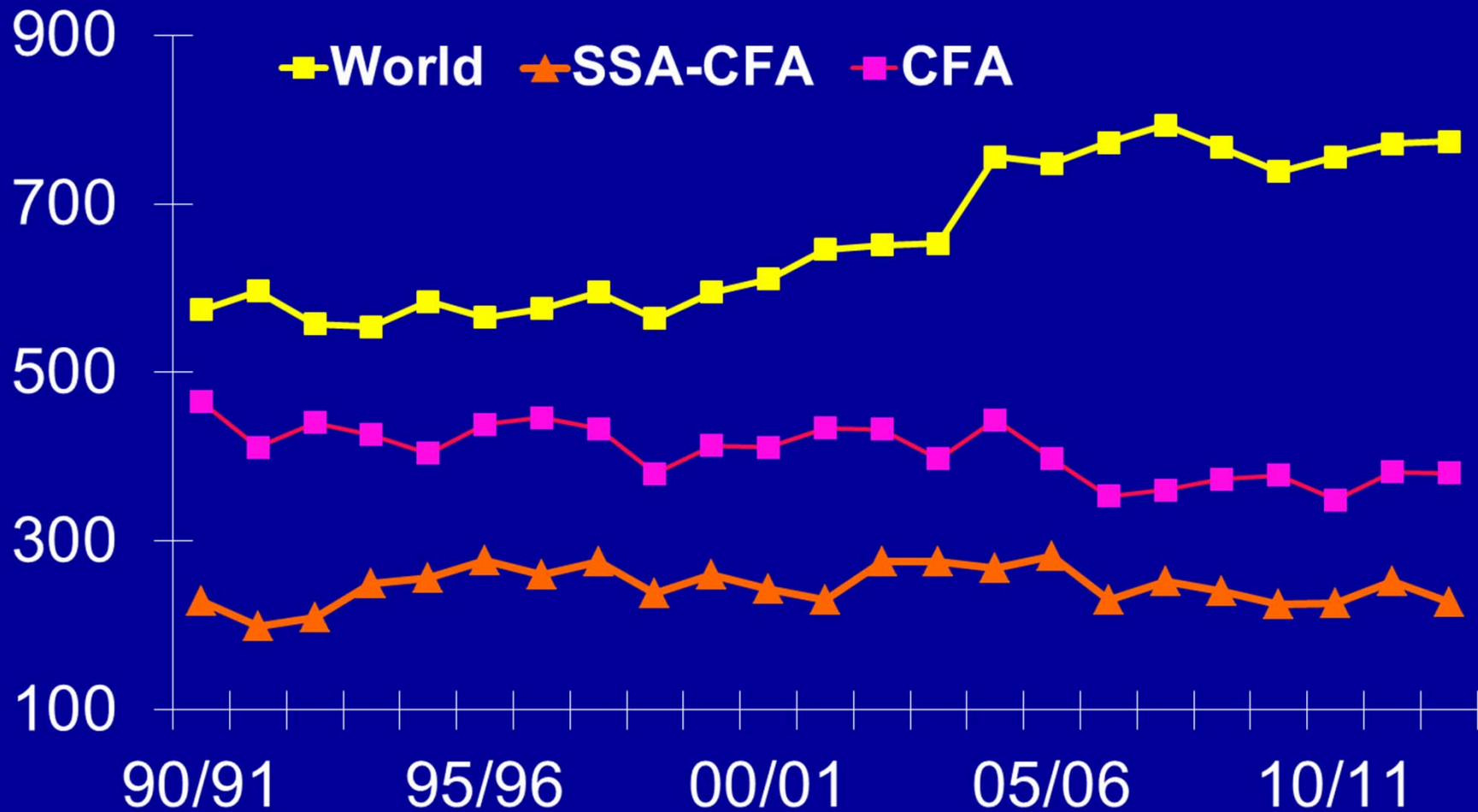


SSA Cotton Exports



Cotton Yields

Kilograms per Ha

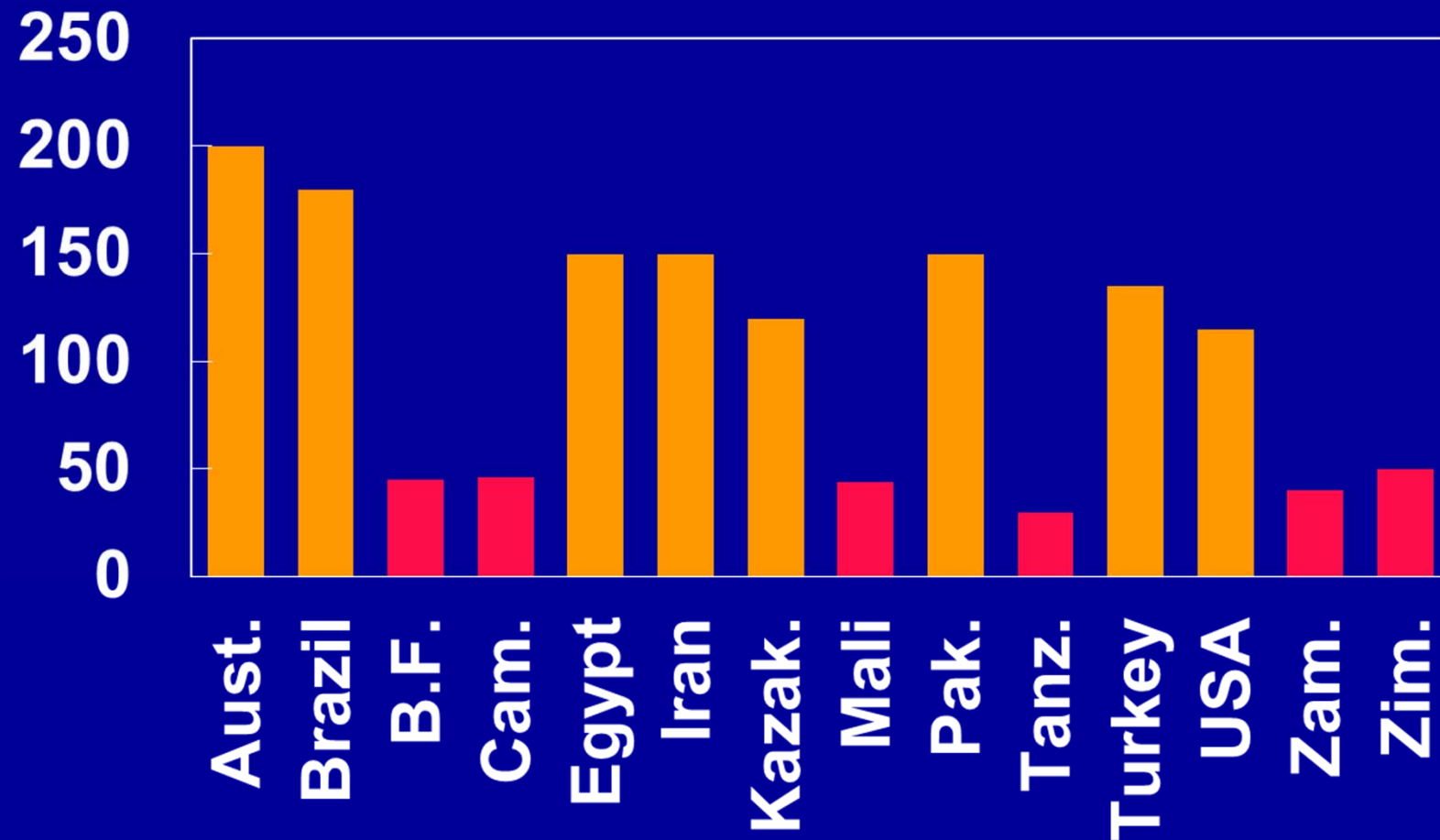


Contributors to Rising Yields:

- **Technology Package - Good**
- **Technology Extension - Fair**
 - **Input Availability – Poor**
- **Seed Cotton Logistics - Good**
 - **Incentives - Average**

Nitrogen Use on Cotton, 2011

Kgs/Ha



Recommendations:

- **Enable/Allow Variable Fertilizer Rates**
 - **Enable/Allow Choice of Varieties**
- **Enable/Allow Variable Insecticide Use**

**Encourage
Farmer Autonomy**

Trade Facilitation Needed



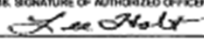
- **Phytosanitary Certificates, Model FAO**
 - **Electronic Documents**
 - **World Bale Numbering System**
 - **Hazardous Cargo Designation**

Documents for One Shipment

- Invoice x 3
- Negotiable bill of lading + 3 non-neg. copies
 - Beneficiary's Certificate
- Additional Beneficiaries Certificate
 - Certificate of Origin x 2
 - Vessel Certification
- Bale x Bale Packing list x 6
- Packing List per Container x 6
 - Phyto Certificate x 2

No phytosanitary certificate can be issued until an application is completed (7 CFR 302)

FORM APPH3002
ONE NO. 507-0812

UNITED STATES DEPARTMENT OF AGRICULTURE ANIMAL AND PLANT HEALTH INSPECTION SERVICE PLANT PROTECTION AND QUARANTINE PHYTOSANITARY CERTIFICATE		FOR OFFICIAL USE ONLY PLACE OF ISSUE Memphis, Tennessee NO. F-F-47157-03067722-7-B DATE INSPECTED March 25, 2013		
TO: THE PLANT PROTECTION ORGANIZATION(S) OF Indonesia				
CERTIFICATION This is to certify that the plants, plant product or other regulated articles described herein have been inspected and/or tested according to appropriate official procedures and are considered to be free from the quarantine pests, specified by the importing contracting party and to conform with the current phytosanitary requirements of the importing contracting party including those for regulated non-quarantine pests.				
DISINFESTATION AND/OR DISINFECTION TREATMENT				
1. DATE		2. TREATMENT		
3. CHEMICAL (active ingredient)		4. DURATION AND TEMPERATURE		
5. CONCENTRATION		6. ADDITIONAL INFORMATION		
DESCRIPTION OF THE CONSIGNMENT				
7. NAME AND ADDRESS OF THE EXPORTER EASTERN TRADING COMPANY 620 RUTHERFORD STREET GREENVILLE, South Carolina 29609		8. DECLARED NAME AND ADDRESS OF THE COMBINEE INDAH JAYA TEXTILE INDUSTRY PT. JL. PAJAJARAN 14 NO. 62, GANDASARI JATUNGUNG-TANJUNGPURA, BANTEN 15137, Indonesia		
9. NAME OF PRODUCE AND QUANTITY DECLARED (1) 1232 Bales Cotton (Fiber)		10. BOTANICAL NAME OF PLANTS (1) Gossypium sp.		
11. NUMBER AND DESCRIPTION OF PACKAGES (1) 1232 BALS		12. DISTINGUISHING MARKS (1) 1230/27 1230/28 1230/29 1230/30 1230/31 1230/32 1230/33 1230/34 1230/35 1230/45 1230/46 1230/47 1230/48A 1230/49		
13. PLACE OF ORIGIN (1) USA		14. DECLARED MEANS OF CONVEYANCE Ocean Vessel		
		15. DECLARED POINT OF ENTRY TANJUNG PRIOK PORT, JAKARTA INDONESIA		
WARNING: Any alteration, forgery, or unauthorized use of this phytosanitary certificate is subject to civil penalties of up to \$250,000 (7 U.S.C. Section 7734(d)) or punishable by a fine of not more than \$10,000, or imprisonment of not more than 5 years, or both (18 U.S.C. Section 1001).				
ADDITIONAL DECLARATION <div style="text-align: center;">  </div>				
16. DATE ISSUED April 02, 2013		17. NAME OF AUTHORIZED OFFICER (Type or Print) Lee Holt		18. SIGNATURE OF AUTHORIZED OFFICER 
No liability shall attach to the United States Department of Agriculture or to any officer or representative of the Department with respect to this certificate.				

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21 June 2013

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