



## TRAINING COURSE ON TRADE IN SERVICES FOR WTO ACCEDING GOVERNMENTS

GENEVA, WTO, 28 NOVEMBER - 2 DECEMBER 2016

DRAFT PROGRAMME

<b>DAY 1: MONDAY, 28 NOVEMBER 2016</b> <b>REVIEW OF MAIN ELEMENTS OF ACCESSIONS PROCESS AND TRADE IN SERVICES</b>		
<b>08:30 – 09:00</b>	<b>Registration of Participants</b>	
<b>09:00 – 09:15</b>	<b>Opening Remarks</b>	<b>DDG Xiaozhun Yi</b> <b>Serafino Marchese - ITTC</b>
<b>09:15 – 09:45</b>	<b>Introductions, Expectations, Logistics Brief</b>	Markus Jelitto & Juneyoung Lee
<b>09:45 – 11:00</b>	<b>SESSION 1</b> <b>Acceding to the WTO – Overview of the accessions process with emphasis on trade in services</b> <ul style="list-style-type: none"> <li>Trade in Services Questionnaire (WT/ACC/5)</li> <li>Bilateral negotiations</li> </ul>	Juneyoung Lee Anna Varyanik
<b>11:00 – 11:30</b>	<i>Coffee Break</i>	
<b>11:30 – 12:30</b>	<b>SESSION 2</b> <b>Trends in Services Trade</b> <ul style="list-style-type: none"> <li>Trends and developments in world services trade</li> <li>Strategic Importance of Services for Economic Development</li> </ul>	Joscelyn Magdeleine Dale Honeck
<b>12:30 – 14:00</b>	<b>Group Photo &amp; Lunch Break</b>	
<b>14:00 – 15:00</b>	<b>Trends in Services Trade</b> <ul style="list-style-type: none"> <li>Position of Participating Countries in Global Services Trade – Strengths and Weaknesses</li> <li>Patterns of Commitments of Article XII Members</li> </ul>	Joscelyn Magdeleine Dale Honeck Juneyoung Lee Anna Varyanik
<b>15:00 – 15:45</b>	<b>SESSION 3</b> <b>The GATS – Review of architecture and key obligations</b> <ul style="list-style-type: none"> <li>Structure and Scope of Application (modes of supply, sectoral coverage);</li> </ul>	Evgeniia Zhuravleva
<b>15:45 – 16:00</b>	<i>Coffee Break</i>	
<b>16:00 – 17:45</b>	<b>The GATS – Review of architecture and key obligations</b> <ul style="list-style-type: none"> <li>Main Obligations: MFN (and MFN Exemptions)</li> <li>Main obligations: Transparency, Domestic Regulation, Market Access, National Treatment, and Additional Commitments);</li> <li>Scheduling of Commitments</li> <li>Review Quizzes</li> </ul>	Pamela Apaza Lanyi Markus Jelitto

<b>DAY 2: TUESDAY, 29 NOVEMBER 2016</b> <b>SCHEDULING TECHNIQUES &amp; DEEPENING SECTORAL KNOWLEDGE</b>		
<b>09:00 – 09:30</b>	<b>Review of Day 1</b>	
<b>09:30 – 11:00</b>	<b>SESSION 4</b> <b>Negotiating accessions in trade in services – preparation and strategy</b>	Cecilia Klein
<b>11:00 – 11:15</b>	<b>Coffee Break</b>	
<b>11:15 – 12:30</b>	<b>SESSION 5</b> <b>Scheduling of Specific Commitments – The Horizontal Section</b> <ul style="list-style-type: none"> <li>• Typical cross cutting measures to be considered for cross-border supply and commercial presence</li> <li>• Scheduling Presence of Natural Persons (Mode 4)</li> </ul>	Ruosi Zhang  Comments: Cecilia Klein
<b>12:30 – 14:00</b>	<b>Lunch</b>	
<b>14:00 – 15:30</b>	<b>SESSION 6</b> <b>Sectoral Issues: Business Services</b> <ul style="list-style-type: none"> <li>• Professional Services (Legal, Accounting, Architecture &amp; Engineering)</li> <li>• Regulatory issues arising in Professional Services (equivalence of qualifications, Recognition)</li> <li>• Computer and Related Services</li> </ul>	Dale Honeck Markus Jelitto  Comments: Cecilia Klein
<b>15:30 – 15:45</b>	<b>Coffee Break</b>	
<b>15:45 – 16:45</b>	<b>Sectoral Issues: Business Services</b> <ul style="list-style-type: none"> <li>• Other Business Services</li> <li>• Scheduling exercises</li> </ul>	Dale Honeck Markus Jelitto  Comments: Cecilia Klein
<b>17:00 – 18:00</b>	<b>The Accession Experience - The Case Kazakhstan</b>	H.E Ambassador Aitzhanova, Permanent Representative to the WTO, Kazakhstan



<b>DAY 3: WEDNESDAY, 30 NOVEMBER 2016</b> <b>DEEPENING SECTORAL KNOWLEDGE</b>		
<b>09:00 – 09:45</b>	<b>Review of Day 2</b>	
<b>09:45 – 11:00</b>	<b>SESSION 7</b> <b>Sectoral Issues: Telecommunication Services</b> <ul style="list-style-type: none"> <li>• Sector Classification &amp; Scheduling Tools</li> <li>• Scheduling Issues in the Accession Process</li> </ul>	Lee Tuthill  Comments: Cecilia Klein
<b>11:00 – 11:15</b>	<b>Coffee Break</b>	
<b>11:15 – 12:00</b>	<b>SESSION 8</b> <b>Sectoral Issues: Audiovisual Services</b> <ul style="list-style-type: none"> <li>• Sector Classification &amp; Description of services RAM Schedules</li> <li>• MFN Exemptions in Audiovisual Services</li> </ul>	Martin Roy  Comments: Cecilia Klein
<b>12:00 – 13:00</b>	<b>Round Table Discussion with the Friends of Accessions:</b> <ul style="list-style-type: none"> <li>• <i>European Union (Ms Hene Leht)</i></li> <li>• <i>United States (Mr Christopher Wilson, tbc.)</i></li> </ul>	Moderator: Maika Oshikawa
<b>13:00 – 14:30</b>	<b>Lunch hosted by the Permanent Mission of the Separate Customs Territory of Taiwan, Penghu, Kinmen and Matsu to the WTO, as Article XII Member Coordinator</b>	
<b>14:30 – 15:30</b>	<b>SESSION 9</b> <b>Sectoral Issues: Financial Services</b> <ul style="list-style-type: none"> <li>• Annex on Financial Services</li> <li>• Classification of Financial Services</li> <li>• Scheduling and Regulatory Issues</li> </ul>	Juan Marchetti  Comments: Cecilia Klein
<b>15:30 – 15:45</b>	<b>Coffee Break</b>	
<b>15:45 – 17:00</b>	<b>Sectoral Issues: Financial Services (ctd.)</b>	Juan Marchetti Comments: Cecilia Klein

<b>Day 4: THURSDAY, 1 DECEMBER 2016</b> <b>DEEPENING SECTORAL KNOWLEDGE</b>		
<b>09:00 – 09:45</b>	<b>Review of Day 3</b>	AD/TSD
<b>09:45 – 10:45</b>	<b>SESSION 10</b> <b>Sectoral Issues: Postal &amp; Courier Services</b> <ul style="list-style-type: none"> <li>• Classification Issues</li> <li>• Scheduling approaches</li> </ul>	Ruosi Zhang  Comments: Cecilia Klein
<b>10:45 – 11:00</b>	<b>Coffee Break</b>	
<b>11:00 – 12:30</b>	<b>SESSION 11</b> <b>Sectoral Issues: Transport and Logistics Services</b> <ul style="list-style-type: none"> <li>• Maritime Transport Services</li> <li>• Road and Rail Transport Services</li> <li>• Auxiliary Services</li> </ul>	Ruosi Zhang  Comments: Cecilia Klein
<b>12:30 – 13:00</b>	<b>SESSION 12</b> <b>Liberia Accession Case Study - Swedish National Board of Trade</b>	
<b>13:00 – 14:30</b>	<b>Lunch Round Table hosted by the Swedish National Board of Trade:</b> <i>Private Sector Perspectives on the contribution of services to a positive business climate</i> - Carlos Grau Tanner – Global Express Association - [TBC] <b>Moderator: Hamid Mamdouh (Director – TSD)</b>	
<b>14:30 – 15:15</b>	<b>SESSION 13</b> <b>Sectoral Issues: Trade and Energy in WTO Accessions</b> <ul style="list-style-type: none"> <li>• Overview of energy issues arising in the WTO Accession Process</li> </ul>	Juneyoung Lee  Comments: Cecilia Klein
<b>15:15 – 15:30</b>	<b>Coffee Break</b>	
<b>15:30 – 16:45</b>	<b>Sectoral Issues: Trade and Energy in WTO Accessions</b> <ul style="list-style-type: none"> <li>• Energy Services</li> </ul>	Marie Isabelle Pellan  Comments: Cecilia Klein
<b>17:00 – 18:00</b>	<b>SESSION 14</b> <b>Assisting in Accessions: Experiences from the International Trade Centre (ITC), with a specific focus on trade in services</b>	Mr. Rajesh Aggarwal, Chief, Trade Facilitation and Policy for Business, ITC



<b>Day 5: FRIDAY, 2 DECEMBER 2016</b> <b>WORKING PARTY VISIT AND PREPARING FOR NEXT STEPS</b>		
<b>09:00 – 09:45</b>	<b>Review of Day 4</b>	
<b>09:45 – 10:00</b>	<b>Coffee Break</b>	
<b>10:00 – 13:00</b>	<b>The 1<sup>st</sup> Meeting of the Working Party on the Accession of the Union of the Comoros</b>	
<b>13:00 – 14:00</b>	<b>Lunch Break</b>	
<b>14:00 -15:30</b>	<b>Meeting with Secretary/Co-Secretary of the Working Party on "Your" Accession</b>	
<b>15:30 – 16:30</b>	<b>Group Evaluation</b>	Markus Jelitto Juneyoung Lee
<b>16.30 – 17:00</b>	<b>Certificates</b> <b>Closing</b>	Hamid Mamdouh