## New Zealand's Moore heads WTO

Sir Eric Wynd-

Long, 1968-80

Mr. Ar thur

land, 1993-95

giero, 1995-99

ham White,

1948-68

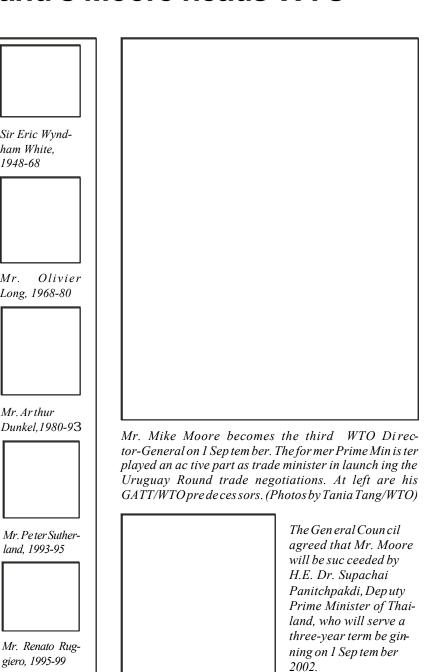
Member governments of the WTO, agreed on 22 July that the Right Honourable Mike Moore of New Zealand be appointed as Director-General for a term of three years, be gin ning on 1 September. The General Council, the WTO's executive body, further agreed that Mr. Moore would be succeeded by H.E. Dr. Supachai Panitchpakdi of Thailand, who will serve a three-year term beginning 1 September 2002.

The de ci sion on the suc ces sor to departing Director-General Renato Ruggiero was agreed by 134 member gov ern ments and co mes af ter a year-long effort to appoint Mr. Ruggiero's successor. Neither Mr. Moore nor Dr. Supachai will be el igible for reappointment as Director-General and nei ther will have his period of of fice extended, the Council agreed.

Member governments stressed that the un prec e dented term sharing ar range ment did not con stitute a prece dent for future appoint ments of the Di rec tor-General and agreed to work to wards establishing "a comprehensive set of rules and pro ce dures for such appointments" by the end of September 2000.

Gen eral Coun cil Chair man Ali Mchumo of Tan za nia said he was sure all Member Governments were now fully com mit ted to supporting Mr. Moore and Dr. Supachai. He urged governments to work to gether to achieve a success ful out come both at the Min iste rial Con fer ence, to be held in

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### WTO FOCUS

## Moore

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Se at tle from 30 No vember to 3 December, and during the trade ne go ti a tions that will start shortly after the conference.

"We have a lot of work ahead of us as we pre pare for Seattle and the subsequent negotiations. It is essential that all of us work to gether to in sure that we have a mul tilat eral trad ing sys tem which gives ben e fits to all of our citizens," Mr. Mchumo said.

The General Council agreed that the Director-General will appoint his Dep uty Directors-General in consultation with member governments. The General Council will meet in September to consult on the number of deputies to be appointed.

#### Right Hon our able Mike Moore, New Zea land

ike Moore was born in Whakatane, New Zea land, in 1949. Af ter early ex pe ri ence as a printer, so cial worker, trade un ion re searcher, in 1972 he be came the youn gest member of Par lia ment ever elected in New Zealand. Mr. Moore has served as New Zealand Min is ter of Over seas Trade and Marketing (1984-1990), Min is ter of Foreign Affairs (1990), Deputy Minister of Finance (1988-1990) and Prime Min is ter (1990). As Trade Min ister, he was active in launching the Uru guay Round of GATT ne got i a tions. He is currently Op position Spokesper son on For eign Affairs and Over seas Trade.

Mr. Moore is the lon gest serv ing mem ber of the New Zea land Par lia men tary Se lect Committee on For eign Affairs and Trade. He rep re sented New Zea land at the first APEC Ministerial Meeting in Canberra in 1989 and served as a board mem ber of Asia 2000, a New Zea land body ded i cated to fos ter ing closer ties with Asian countries.

Mr. Moore holds a number of positions in various community groups. He was appointed Constitutional Adviser to the Gov ern ment of the Cook Is lands in 1998. He is the au thor of eight books in cluding A Pa cific Par liament and The Added Value Econ omy.  $\square$ 

#### H.E. Dr. Supachai Panitchpakdi, Thai land

**D**r. Supachai Panitchpakdi was born in 1946 in Bangkok. He holds a Masters De gree in Econometrics and Development Planning and a Ph. D. in Economic Planning and Development from Erasmus University, Rotter dam. He was awarded an Honorary De gree (Ph.D.) in Economic Development from the National In stitute of Development Administration in 1995.

Dr. Supachai has held a range of positions in former govern ments, in cluding the position of Deputy Finance Minister of Thailand (1986-1988) and Deputy Prime Minister (1992-1995). In this capacity, he was directly in charge of Thailand's participation in the Uru guay Round of multilateral trade negotiations including its subsequentratification and implementation.

Since 1997, Dr. Supachai has served as Dep uty Prime

#### Ap point ment of the next Director-General

#### De ci sion of 22 July 1999

The General Council,

Greatly appreciating the intensive consultations carried out by the Chair man of the General Council with regard to the appoint ment of the Director-General of the Organization,

Decides to ap point:

- the Right Hon our able Mike Moore of New Zealand as Di rec tor-General for 3 years from 1 Septem ber 1999 to 31 Au gust 2002 to be followed by
- H.E. Dr. Supachai Panitchpakdi of Thai land as Director-General for 3 years from 1 Sep tember 2002 to 31 Au gust 2005;

Agrees that nei ther shall be el i gi ble for re ap pointment as Di rec tor-General, nor shall his pe riod of office be ex tended;

Further agrees that in March 2002 the General Council shall re-confirm the availability of Dr. Supachai for of fice and, if Dr. Supachai is not avail able, the process for the appoint ment of a new Director-General shall commence immediately, with one of the Deputy Directors-General to be appointed by the General Council as acting Director-General if the appoint ment process is not concluded by 1 September 2002;

Also agrees that if Mr. Moore va cates of fice prior to 31 Au gust 2002, he shall be followed im me di ately by Dr. Supachai who shall serve for only 3 years;

Further agrees that the Director-General shall appoint Deputy Directors-General in consultation with Mem bers, tak ing into ac count the views of the other desig nated Director-General, and the need to maintain equitable geographical balance and being bound by any decisions of the General Council with regard to ensuring continuity at the senior management level of the Organization; and

Affirms that this de ci sion shall not con sti tute a pre cedent for fu ture ap point ments of Di rec tors-General, whose term shall be of four years, and re solves that, in or der to im prove and strengthen the cur rent rules and procedures, a comprehensive set of rules and procedures for such ap point ments shall be elab o rated and adopted by the end of Sep tem ber 2000.□

Min is ter and Min is ter of Com merce of Thai land and has been ac tively in volved in in ter na tional trade, play ing an in stru men tal role in the draft ing of Thai land's major economic policies, including the national economic and social devel op ment plans. He has also ac quired professional experience in the private sector, holding the position of President of the Thai Military Bank (1988-1992) and Chair man of Nava Finance and Se curi ties. □

## Fifteen members call for launching of a 3-year round

The General Council, in a special session held on 7 July, continued with the sec ond phase of preparations for the Seattle Ministerial Conference: tabling of concrete proposals. The discussions touched on many of the 60 proposals that have been tabled so far.

One of them was a joint sub mis sion from 15 coun tries call ing for the launching in Se at tle of a round of mul ti lateral trade negotiations with a three-year deadline. The proosal also sug gested a mid-term re view of prog ress in the round that could take de ci sions on early results.

The proposal was tabled by Argentina, Australia, Chile, Costa Rica, Czech Republic, Hungary, Korea, Mexico, Morocco, New Zealand, Singapore, Switzerland, Thailand, Uruguay and Hong Kong, China. Australia expressed the hope that the proposal would allow mem bers to be gin a more focused and practical discussion on how to man age the WTO's negotiating programme.

In dia stressed that there was no con sen sus on the concept and constitution of the so-called new round, hence dis cus sions of this subject are pre ma ture. It added that it was committed to addressing implementation concerns and the built-in agenda.

New Zea land said that APEC trade min is ters, meeting in Auckland in June, agreed that their Ac celer ated Tariff Liber alization initiative would provide impetus to wider negotiations on in dustrial tariffs that should be launched in Seattle. It said that there was agree ment within APEC that the negotiations should conclude within three years.

Ban gla desh, speak ing on be half of the least-developed coun try mem bers, said that a meet ing of ad vis ers to trade min is ters of LDCs, held in South Af rica in June, had formulated for Se at tle propos als for a Comprehen sive New Plan of Ac tion for in te grat ing the LDCs into the global econ omy. The meet ing had con cluded that the forth coming ne go ti a tions should be used to improve the implementation of exist ing WTO agree ments on the one hand and in clude a "positive agenda" for LDCs on the other.

The European Communities said that the Se at tle Min iste rial should not only launch the new round but also take sev eral de ci sions for im me di ate or early adoption. It proposed that in Se at tle, Min is ters de cide on the following: make a commitment to en sure duty-free mar ket ac cess, no later than the end of the next round of ne go ti a tions, for essentially all products originating in the least-developed countries; to enhance transparency, agree on earlier derestriction of WTO doc u ments and more di a logue with or ganizations of civil so ciety; en dorse ment by heads of in ternational or ganizations of joint efforts aimed at as sisting developing countries derive full benefits from the new round; adoption of a bal ancedre form pack age on the Dispute Settlement Understanding; and adoption of trade principles, including continued mora to rium on tariffs, on electronic commerce.

#### Agricultureandservices

Pro posals were ta bled on two WTO Agree ments—on agricul ture and on trade in ser vices—that have built-in provisions for further negotiations.

On ag ri cul ture, Ja pan ta bled a pro posal for the es tablishment of separate negotiating groups for agriculture and for for estry and fish ery products, respectively. It said that ne go tiations on a griculture should give due consideration to the multifunctionality of this sector as well as food security. Nor way, in in troducing its own proposal, said that the multifunctional character of a griculture should be safeguarded.

Hun gary, also on be half of Bul garia, the Czech Re public, Lat via, the Slo vak Re public and Slovenia, said that transition economies should be allowed to introduce or continue to use sup port mea sures neces sary for the economic transformation of their agriculture.

Australia, underscoring its commitment to removing restrictions and distortions affecting agriculture, proposed establishing disciplines on export restrictions and taxes. It said this would lead to greater access to world markets for food and agricultural products and in creased certainty of supply for food-importing countries. Australia and Argentina questioned the concept of "multifunctionality" for agriculture, main taining that this sector should be treated just like other sectors in the WTO.

Ice land pro posed the elim in a tion of sub si dies that contribute to fish eries over capacity, adding that these sub sidies distorted trade, seriously undermined sustainable utilisation of fish stocks and ham pered sustain able develop ment. Chile, the Philip pines, Australia, New Zealand, Nor way and the United States welcomed the proposal. Japan said that certain use ful sub sidies in this sector, such as those aimed at reducing overexploitation.

On ser vices, Hong Kong said that all sec tors should be on the ta ble, and that deeper com mit ments in mar ket access and national treatment should be achieved mainly through re quest/of fer ne go ti a tions. It said it was time that mem bers elim i nate mfn ex emp tions in this sec tor. Norway pro posed that nei ther any ser vice sec tor nor any mode of sup ply should be ex cluded from the ne go ti a tions, and that en vi ron men tal con cerns should also be taken into account. In dia and Uru guay ta bled sep a rate pro pos als that called on developed countries to adopt commercially mean ing ful com mit ments in ar eas of in ter est to de vel oping coun tries.

#### WTO Agree ments

Pro posals were pre sented for the re view of various WTO Agreements:

- TRIPS. India proposed that to achieve the developmental objectives of the TRIPS Agree ment, transfer of technology should be promoted through a binding obligation by holders of the proprietary technology, and that mem bers ad dress what it described as in compatibility be tween the TRIPS Agree ment and the Convention on Biological Diversity. Turkey called for extending the scope of protection of geographical indications to other products, in addition to wines and spirits.
- Anti-dumping. Korea and Japan presented separate
  proposals for a review of the Anti-Dumping Agreement. Korea saw a link between the rise in
  anti-dumping mea sures in re cent years and what it described as ambiguities in some key pro vi sions of the
  Agree ment. Ja pan ex pressed con cern that fre quent use
  of anti-dumping mea sures is null if ying the ben e fits of

## **GENERAL COUNCIL**

tariffreductions.

- Tech nical barriers to trade. In dia pro posed strengthening special provisions for developing countries in the Agree ment on Tech nical Barriers to Trade. It also outlined ways and means of en suring the participation of developing countries in the setting-up of standards and regulations.
- Textiles and clothing. In dia said that after five years, the antic i pated bene fits of the Agree ment on Textiles and Clothing for developing countries had not materialized. It presented a proposal calling on developed importing countries to advance implementation of liberalization provisions and observe a moratorium on anti-dumping actions in this sector. Paki stan said it had previously tabled a proposal on textiles, and hoped the two proposal could be considered to gether.
- Customs valuation. In dia introduced a proposal aimed at helping customs ad ministrations combat fraud, such as undervaluation of imports.

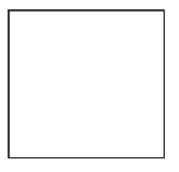
#### Singapore subjects

Pro posals were also ta bled on sub jects that were agreed for study at the Sin ga pore Min is te rial:

- Trade and in vest ment. The EC and Ja pan ta bled sep arate pro pos als for de vel op ing mul ti lat eral rules on invest ment the next WTO ne go ti a tions. The EC said that
  mul ti lat eral rules would pro mote for eign di rect in vestment and ex pand world trade, thereby con trib ut ing to
  the de vel op ment of the world econ omy. These pro posals were wel comed by Chile, the Czech Re pub lic, Costa
  Rica, Hungary, Korea and Hong Kong, China. The
  Phil ip pines, speak ing on be half of the ASEAN members, said that the no tion of mul ti lat eral rules on in vestment, as suggested by Japan, lacked a development
  dimension.
- Trade and competition policy. Turkey proposed that future work be focused on studies aimed at promoting the adoption of national competition laws based on non-discrimination and trans parency. It said that a multilateral frame work of competition rules should include provisions for transitional periods according to members' stages of development.
- Transparencyingovernmentprocurement. The EC proposed that Seattle prepare the ground for a subtantive agree ment in this area. □

## Support for Bosnia's membership, proposals on e-commerce

t the General Coun-Acil meeting on 15 July, Bosnia and Herzegovina said that after the war, the time had now come to look ahead and cre ate the con di tions for a prosperous future through wider economic cooperation and trans par ent re la tions in a glob alizing world. It said it had made a firm po lit i cal commitment to realize economic reforms, in-



General Council Chairman Ali Mchumo of Tan za nia.

cluding privatization, transition to a market-oriented econ omy, fur ther changes in for eign trade and cus toms policies and creating an attractive environment for foreign in vest ment. WTO mem ber ship was an imper a tive step towards lasting political stability and economic sustainability. In applying for accession, it recognized its responsibilities and the amount of work that lay ahead.

Hun gary, on be half of the CEFTA coun tries and Latvia, said that they have fol lowed with sym pa thy the efforts of Bosnia and Herzegovina to re build its econ omy and that WTO mem ber ship would con trib ute to this effort. The EC said that it was ready to work closely with the country to en sure that ac ces sion con trib uted to the re construction and tran si tion of the econ omy as well as closer integration in the international economy.

Turkey, Paki stan, the ASEAN countries, Japan, Brazil, Slovenia and Jamaica also supported the application of Bosnia and Herzegovina.

The General Counciles tab lished a working party to examine Bosnia and Herzegovina's member ship request.

#### Elec tronic com merce

Australia sub mitted a paper proposing the following principles, which it said had emerged log i cally from the results of the WTO work programme so far, as the basis for further work on electronic commerce:

- that WTO mem bers should ex press sup port for a min imalist, industry-ledregulatory approach;
- that elec tronic trans mis sions should re main duty-free;
- that ex ist ing WTO rules should be ap plied to elec tronic com merce as far as pos si ble, thus ob vi at ing the need to clas sify elec tronic com merce as a distinct reg u la tory do main in in ter na tional trade; and
- that the WTO should help developing countries take ad van tage of the potential of electronic commerce as a trade facilitation tool, de voting particular attention to the development of and access to in frastructure, access to technology, technical assistance, and trade policies and commitments relating to services, investments, and tar iffs and non-tariff measures.

Japan tabled a proposal consisting of the following points: treat ment of digital contents trans mitted electronically should be ex am ined fur ther so that the principles of m.f.n., national treat ment and the general elimination of quotas could be applied; members should main tain the current practice of notim posing customs duties on electronic trans missions; and measures for privacy and consumer protection had legitimate policy objectives in and of them selves, however, a balanced approach was necessary to ensure that such measures did not develop into unnecessary regulations.

The United States said it was seek ing a per ma nent and binding commitment on a duty-free cyberspace. It said that it was en cour aged by prog ress in the work of var i ous WTO bod ies on elec tronic com merce, add ing that when

### GENERAL COUNCIL

con sen sus emerged on cer tain items, it would be use ful to con sider ways to for mal ize this in the con text of the Se at tle Min is terial Con fer ence and the recommendations the General Council had to deliver to Ministers. The United States wel comed a paper from Singapore and Indone sia endorsing the stand still on duties on electronic trans mis sions.

Paki stan said there was an ur gent need for an objective study of the devel op mental implications of the stand still on cus toms tariffs on electronic commerce since members might be required to take a position on this is sue at the upcoming Ministerial Conference. It cautioned members against duplicating work in other or ganizations, citing as an ex ample WIPO's cur rent programme on in tel lectual property as pects of electronic commerce.

Re garding Aus tra lia's paper, Ja maica said that Aus tralia should provide more information as questions remained, including on certain tax issues. In dia said that con sidering the ongoing work of various bodies on electronic commerce, it was premature to conclude that the principles cited by Aus tra lia could under pin WTO's future work in this area.

Ma lay sia said there was still large areas of diver gence among members on electronic commerce, and that the possible extension of duty-free treat ment was a subject that developing countries would have to examine further.

#### Re view of US' ship ping ex emp tion

Sev eral del e ga tions urged the United States to mod ify its leg is la tion pro hib it ing the use of for eign-built ves sels in in ter nal ship ping, which had been granted an ex emp tion at the con clu sion of the Uru guay Round un der para graph 3 of the GATT 1994. Also un der this pro vi sion, the exemp tion is to be re viewed five years af ter the en try into force of the WTO Agree ment.

The United States stressed that the ex emp tion was not a waiver or a tempo rary pro vi sion but an integral part of the GATT 1994. It said that the US legislation (Merchant Mar i time Act of 1920 or the "Jones Act") covered by the ex emp tion had not been mod i fied or amended, and thus the conditions that had created the need for the ex emp tion still ex isted. The United States said that with defence orders declining in a tight budget environ ment, it was critical for US ship builders to build commercial ships in order to ensure a viable in dustrial base to meet future US Navy require ments. More over, the US Navy relied on ship yards that worked on commercial ship ping for main tenance of na val and surge fleet ves sels, such as the US Ready Reserve Fleet.

The EC, Nor way and the ASEAN coun tries re gret ted the sit u a tion and pointed to the forth coming ne go ti a tions as an opport unity for re moving the exemption.

Japan said that the Jones Act require ment that do mestic ship ping be built in the United States had put for eign ship-builders at a dis ad van tage and had raised costs for cli ents, especially those who want to transport cargo on long-distance do mestic routes such as US main land and Ha waii. It said it had difficulties under standing the linkage be tween the needs of the US Navy and the need to keep the US internal shipping market completely closed. Japan called for a serious review of the US exemption.

Australia said all members, except the US, had been obliged to bring their pre viously grandfathered legislation

into con for mity, in its case the dis crim in a tory sales tax on fruit juice. It be lieved that para graph 3 was not neces sarily an in tegral part of the GATT 1994 as claimed by the US, and that it considered this provision to be a waiver.

The United States stressed that it had not ob tained the exemption in the Uru guay Round for free. This exemption had resulted from a negotiation that had materially affected the way other ele ments of the WTO Agree ments had been final ized. It said that the exemption would vanish when the US changed the leg is lation or decided to end the exemption through negotiation.

The Gen eral Coun cil agreed to con tinue the re view at its next regular meeting.

#### Global Trust Fund

The Chairman said that a number of members—Denmark, Fin land, the Nether lands, Nor way, Swe den, Switzer land, the United King dom, the EC, and Hong Kong, China—have decided to unify various national trust funds in the WTO into a Global Trust Fund for WTO Technical Cooperation. He said that all members could participate in this Fund, which had been open to received volun tary financial contributions since 1 July 1999.

The Chair man said that the Global Trust Fund aimed at improving the manage ment and implementation of WTO technical cooperation, to supporting and complementing the WTO regular budget, to enhancing technical assistance and to en abling the Sec re tariat to de liver technical cooperation in a flexible, timely and per tinent man ner.

#### Other items

Other items taken by the Gen eral Coun cil:

- The Chairman of the Committee on Balance-of-Payments Restrictions, Mr. Tomasz Jodko (Poland), reported that in simplified consultations held with Bangladesh last May, members had expressed sympathy for the severe floods suffered by that country last year. They considered that Bangla desh had met the require ments of the GATT 1994 cover for BOP import restrictions. Bangladesh was encour aged to submit a time table for the phaseout of these restrictions as soon as possible. The Chairman added that Bangla desh had informed the Committee of measures being taken with respect to these restrictions and of its agree ment to hold full consultations in May 2000.
- The Gen eral Coun cil ex tended Peru's waiver from its obligations under the WTO Agreement on Customs Val u a tion from 1 April 1999 un til 1 April 2000. The decision pro vides that Peru will apply the Customs Val u ation Agree ment to 50 per cent of tar iff head ings by 1 Jan u ary 2000 and will be reporting to the Goods Council on the prog ress of work to wards meet ing the terms and con di tions of the waiver.
- Australia and New Zealand criticized US import restrictions on lamb meat, taken under the WTO Safeguards Agree ment, as un justified.
- The General Council agreed that observer governments would be allowed to participate in the informal preparatory meetings for the Se at tle Ministerial Conference.
- The United States an nounced it had re scinded its in vocation of non-application of the WTO Agree ments with Mongolia. □

#### Hormone beef dispute:

## DSB authorizes suspension of concessions

#### Five panels established

The Dis pute Set tle ment Body, on 26 July, au tho rized the United States and Can ada to sus pend tar iff concessions against the Eu ro pean Com mu nities in the amounts established by arbitration. The arbitrators (the original panel) had de ter mined that the level of trade dam age suffered by the United States due to the nonimplementation by the EC of the DSB rec om men da tions concerning the hor mone meat dis pute to be US\$116.8 mil lion, and that of Can ada to be Can.\$11.3 mil lion.

The United States welcomed the arbitrators' awards, and said it would implement the suspension of concessions against EC products on 29 July. It said that its objective is not to suspend concessions but to reach a mu tu ally-acceptable so lu tion with the EC.

Can ada said that it would an nounce the full list of EC products subject to ad ditional tariffs by the end of July. It said that the arbitrators had underestimated the amount of trade lost by Can ada.

The EC said that the awards are con sider ably less than those originally requested by Canada and the United States. It said it is study ing its next steps in view of its WTO rights and obligations. The EC be lieved that compensation through negotiations is the preferred approach.

Be fore start ing its for mal meet ing, the DSB ob served one min ute of si lence in mem ory of King Hassan II of Morocco, who hosted the Marrakesh Min is te rial Con fer ence in April 1994 that es tab lished the WTO.

#### Argentina's leather mea sures

The European Communities said that this dispute had been the subject of discussions with Argentina all through of last year, and that no solution had been found. It is there for again requesting the establish ment of a panel to examine its complaint.

Argentina maintained that while its tanning industry representatives are allowed to participate in customs clear ance, they have no le gal power to re strict ex ports. It stressed that a tax re ferred to by the EC ap ply to both imported and do mestic products. Argentina be lieved that the EC's re quest is in ap pro pri ate but would not block the establishment of a panel. It expressed hope that a mutually-acceptable solution in this dispute would still be possible.

In its for mal re quest, the EC claimed that the following measures maintained by Argentina contravened GATT 1994 pro vi sions: the de facto ex port pro hi bi tion on raw and semi tanned bovine hides through authorization granted to the Argentin ean tanning in dustry to participate in customs control procedures before export; the additional VAT of nine per cent on imports; and the "ad vance profit tax" based on the price of the imported goods imposed on operators when importing goods into Argentina.

The DSB es tab lished a panel to ex am ine the EC complaint.

ACTIVE PANELS			
(6 August1999)			
Complain- ant	Sub ject of the com plaint	Date es- tablished	
New Zealand	EC-Mea sures affect ing but ter prod ucts (panel proceedings suspended)	18.11.1998	
EC	US - Tax treat ment for "for eign sales cor po ra tions"	22.0919.98	
EC, Japan	US - Mea sure affect ing govern ment pro cure ment (panel pro ceed ings sus pended)	21.10.1999	
US	Mex ico -Anti-dumping in ves ti ga tion of hih-fructose corn syrup (HFCS) from the US	25.11.1998	
Canada	EC-Mea sures affect ing the pro hi bi tion of as bes tos and as bes tos productss	25.11.1998	
EC	Canada-Patentprotection of pharma ceutical products	01.02.1999	
EC	US - Anti-Dumping Act of 1916	01.02.1999	
Ja pan, EC	Can ada - Certain mea sures affect ing the au to mo- tive in dus try	01.02.1999	
EC	US-Imposition of countervail ing duties on certain hot-rolled lead and bis muth car bon steel prod ucts orig i nat ing in the United King dom	17.02.1999	
US, Australia	Ko rea - Mea sures af fect ing im ports of fresh, chilled and frozen beef	26.05.1999 26.07.1999	
EC	US - Sec tion 110(5) of the US Copy right Act	26.05.1999	
EC	$\mathit{US-Im}$ port mea sures on cer tain prod ucts from the $\mathit{EC}$	16.06.1999	
US	Aus tra lia - Mea sures affect ing the importa tion of salmonids	16.06.1999	
US	Korea-Measures affecting govern ment procure- ment	16.06.1999	
EC	Ar gen tina - Mea sures on the ex port of bo vine hides and the im port of fin ished leather	26.07.1999	
Japan	US - Anti-Dumping Act of 1916	26.07.1999	
US	Ar gen tina - Mea sures affect ing im ports of foot wear	26.07.1999	
EC	United States - Anti-Dumping Act of 1916	01.02.1999	

#### **US Anti-Dumping Act of 1916**

Ja pan re it er ated its claim that the US law is in con sis tent with the WTO. It said that this law does not only deal with anti-trust cases but also with anti-dumping ac tions.

The United States said that no action had been taken under this law for the past 80 years, and thus its trade effects have been minimal. It maintained that the law is fully consistent with the WTO.

In its for mal re quest, Ja pan al leged that the US law, among other things, con tra vened the "na tional treat ment" pro vi sion of GATT 1994 that re quired equal treat ment to im ported and do mes tic prod ucts, and pro vi sions of the WTO Agreement on Anti-Dumping Measures. It also claimed that the United States had not ful filled the obli gation of mem bers under the WTO Agree ment to en sure the con for mity of their laws with the var i ous WTO Agreements

The DSB es tab lished a panel to ex am ine Ja pan's complaint. The EC and In dia in di cated their in terest to partic i pate as third parties in the panel pro ceedings.

## DISPUTE SETTLEMENT

#### US' safe guard mea sures on wheat glu ten

The EC said there had been no new de vel op ments in this dis pute since it first re quested a panel to ex am ine the US mea sures, and thus it is re it er at ing its panel re quest.

The United States said the mea sures in question were adopted after an ex haus tive review of its do mestic in dustry, and that it had consulted with the EC prior to the implementation of the measures. It maintained that the measures are consistent with the WTO Safe guard Agree ment, and that it would actively defend them be fore the panel.

The EC, in its for mal com plaint, claimed that the US' safe guard in vestigation had disregarded fundamental require ments set out in the Safe guards Agree ment. It also alleged that the US had vio lated the most-favoured-nation treat ment principle of the GATT 1994 by favouring Australia in the allocation of quo tas for wheat gluten.

The DSB es tab lished a panel to ex am ine the EC complaint. Aus tralia and New Zeal and in dicated their interest to participate as third parties in the panel's proceedings.

#### Ko rea's mea sures on beef

Aus tra lia said that Ko rea had imposed a range of mea sures that discriminates against imported fresh, chilled and frozen beef. It said con sul ta tions with Ko rea held in May had not resolved the dis pute, and thus it is re quest ing a panel to ex am ine its complaint.

Ko rea main tained that its sys tem re gard ing beef is in full con for mity with the WTO. It noted that a panel, at the request of the United States, is already examining this mat ter, and that it could agree to a sin gle panel that would ex am ine both the US and Aus tra lian complaints.

In its for mal complaint, Aus tralia claimed that Korean measures required that Aus tralian beef be sold only in specialized import stores, and limited the number of entities allowed to import beef. It alleged that Korea applied a mark-up on imported beef that is not applied to do mes tic beef.

The DSB agreed to es tab lish a sin gle panel to ex am ine the US and Aus tra lian com plaints.

#### Ar gen tina's mea sures on foot wear

The United States said that a panel has con cluded that Argen tina's mea sures on im ports of foot wear are in con sistent with the WTO. It said that it was a third party in that case, and cited a provi sion of the WTO Dis pute Set tlement Un der stand ing that grants third parties recourse to normal dispute settlement procedures with respect to a measure that is already the subject of a panel proceeding.

Ar gen tina ex pressed con cern over re peated panel requests on one subject, add ing that a panel re quested by the EC on the same subject raised by the US has already cir culated its final report.

Indonesia shared the US concerns about Argentina's mesures. It said that it is with hold ing its panel re quest until af ter it had con cluded its study of the panel re port.

The DSB established a panel to examine the US complaint.

#### Two new panel re quests

The DSB agreed to revert to the following panel requests at its next meeting:

 Mex ico re quested a panel to ex am ine Gua te mala's definitive anti-dumping mea sure on grey port land ce ment from Mex ico. It sug gested that the panel be es tab lished at that meet ing be cause the sub ject-matter is noth ing new. Mexico recalled that it had challenged Guatemala's anti-dumping in vestigation of Mexican cement in 1996, and that a panel rul ing in its fa vour had been reversed by the Appellate Body. Guatemala expressed sur prise at Mexico's request in view of an ongoing judicial review in Guatemala on the anti-dumping measure in question. It op posed the establish ment of a panel as the two parties may still be able to agree on a mutually-acceptable so lution to the dispute.

• The United States com plained that while the TRIPS Agree ment pro vides for 20 years of pat ent pro tec tion, Can ada granted only 17 years. It called on Can ada to agree to a bi lat eral so lu tion to the dis pute as it be lieved that the re sult of the dis pute-settlement pro ceed ings is ob vi ous. Can ada ob jected to the US re quest and maintained that its patent regime is consistent with the TRIPS Agree ment.

#### Surveillance of implementation

The DSB heard status reports on the implementation of its recommendations:

- In do ne sia re ported that a new policy pack age on au tomotive industry, issued in June, has removed all WTO-inconsistent elements of its 1993 car programme, including local-content require ments and discriminatory as pects of the sales tax. The complainants in this case—the EC, Japan and the United States—said they are reviewing the new mea sures. The Chairman congratulated Indonesia for implementing the DSB recommendations three months ahead of schedule, all though he noted that some mem bers still need to an alyze the new mea sures.
- The EC said it con tin ued to con sult and dis cuss with all the main in ter ested par ties re gard ing pos si ble amendments to its ba nana re gime so as to pre vent an other legal challenge in the WTO. It said the problem is de ter min ing what the ba nana sup pli ers re ally want as they have differ ent in ter ests. Ec ua dor said that the EC ba nana re gime con tin ues to cause dam age to its economy, and ex pressed con cern over what it said was the lack of de ci sive will by the EC to re form its re gime. It said that that the de lay in im ple ment ing the panel recom men da tions is harm ing the cred i bil ity of the mul tilateral trading system. Guate mala, Honduras, Pan ama, Mex ico, the United States and Co lom bia shared Ec uador's con cerns and urged the EC to un der take fur ther efforts to im ple ment the recommen dations.
- The United States said that with re spect to the shrimp case, it has revised guidelines on the certification of shrimp trawl fishing programmes of other countries through a process open to all parties. In addition, it has redoubled efforts to ne go ti ate an agree ment with the govern ments of the In dian Ocean region on the protection of sea turtles and has re newed its of fer of tech nical training. In dia said that it sees no contradiction be tween US' WTO obligations and its environmental protection policies, and requested more details on US implementation. Ma lay sia and Pakistan urged the US to lift im mediately its import prohibition. □

## TRADE POLICIES

**UNITED STATES** 

# Pivotal role in supporting the world economy in the wake of the financial crisis

The Trade Policy Review Body of the World Trade Or ganization (WTO) conducted its fifth review of the United States' trade policies on 12 and 14 July 1999. Excerpts from the Chair person's concluding remarks:

Mamong the most open and trans par ent in the world. This open ness and its recent im pressive eco nomic per formance have meant that the United States has played a pivotal role in sup porting the world econ omy in the wake of the Asian financial crisis. At the same time, imports, of ten at lower prices, have served as an important safety valve for the US economy, helping to meet do mestic de mand and subdue inflationary pressures that might otherwise have emerged. Further, for eign in vest ment has en abled the US economy to grow faster than would have been the case had it re lied solely on do mestic saving.

Mem bers ac knowl edged that while the re sult ing large and widening US current ac count deficit, and difficulties faced by some sectors (notably steel and agriculture), have led to certain protection ist pressure, hith erto the Admin istration has, by and large, re sisted these pressures, to the benefit of the multilateral trading system.

None the less, one senses that Mem bers are wor ried that

Delegations asked clarification or voiced concerns about a num ber of fea tures of the US trade and in vest mentre gime and recent develop ments therein...

if the US economy slows substantially, and unemployment starts to edge up, it may be come more dif fi cult for the Admin is tration to re sist do mestic protection ist pressures. Moreover, given that the United States is the world's single largest trader and the importance that Mem bers at tach to its lead er ship role on multi lateral issues, delegations asked clarification or voiced concerns about a number of features of the US trade and in vest ment regime and recent developments therein, particularly those of a unilateral or extra-territorial na ture. Among these features were:

- the impact of regional initiatives on the WTO-based multilateral system;
- the ex is tence of tar iff "peaks", of ten em bod ied in specific rates, and tar iff es ca la tion;
- some recent high profile anti-dumping (notably in steel), counter vailing and safe guard (inter alia, lamb) actions;
- con di tions at tached to the GSP;
- import protection and the export enhancement programme for a griculture;
- rules of origin, es pe cially with respect to tex tiles and clothing;
- speed and scope of implementation of commitments

Ambas sador Rita Hayes and Deputy Trade Representative Su san Esserman, who headed the United States del e ga tion at the Trade Policy Review Body meeting. (T. Tang/WTO)

per tain ing to the Agree ment on Textiles and Cloth ing (ATC);

- mea sures, not a bly 301 and re lated actions, aimed, inter alia, at securing market access abroad for US exporters;
- ac tions by the US in mat ters that have not fully worked their way through WTO disputes settlement procedures:
- ex tra-territorial application of US and sub-federal laws (in cluding those per taining to labour, health, san i tary andenvironmental standards);
- state-federal relations relating to US WTO commitments:
- protection of US ship builders and providers of shipping ser vices;
- govern ment procure ment, in partic u lar the Buy American Act.
- har mo ni za tion of US in tel lec tual property rights with international practice.

Clar i fi ca tion has been brought to these is sues and we look for ward to writ ten re plies on out standing mat ters.

The US commitment to the full implementation, and compliance with, WTO rules and principles has to be noted. Although the above mat ters may appear to be relatively in significant for an economy as large as the United States, some can have extremely serious repercussions for US trading partners, especially smaller less-developed economies.

Looking to the future, Members ex pressed some worry over the Admin is tration's difficulty, for the time being, in securing "fast-track" authority, which many Members perceived as a reflection of a certain ero sion of sup port within the United States for trade liberalization. While not ing that "fast-track" was not needed for ne go ti a tions and the endeavours of the US Administration to build overall (domestic, in stitutional and international) support for a mean ing ful, trans par ent trade agenda, with the next Min is te rial be ing hosted by the United States in Se at tle later this year, Members look to the United States to demon strate its tra di tional lead er ship role in un der tak ing future multilateral trade ne go ti a tions.

## US' strong economic performance due to the continued liberalization of trade and investment

The United States is en joy ing its sec ond lon gest period of sustained economic expansion with real GDP growth aver ag ing over 2.8% during the years 1992-96 and acceler at ing to 3.9% in 1997 and 1998. A new WTO Secretariat report on the United States' trade policies and practices notes that this is due in part to the im pe tus provided by trade and investment liberalization resulting from the Uruguay Round Agreements and the North American Free Trade Agree ment (NAFTA).

The re port notes that im ports have helped to sat isfy domes tic de mand re sult ing in lower prices and wider consumer choice. The openness of the economy has contributed to improving the competitive ness of U.S. producers, creating more and better paid jobs.

Although the current ac count def i cit was at a re cord level of US\$233 bil lion in 1998 the short fall in na tional savings rel a tive to do mes tic in vest ment was made up by foreigninvestors.

The report states that although "fast-track" authority ex pired in 1994, the ad min is tration may still carry on with neces sary regula tory changes and both start and complete tradenegotiations. The report notes the United States is extremely active in WTO activities: it participated in all post-Uruguay Roundnegotiations, including telecommunications and financial services and played a vital role; the United States is also the big gest user of the WTO Dis pute Set tle ment system with 48 dis putes filed in the period 1996-98.

The United States con cluded no new re gional ar rangements but pur sued its trade in te gra tion within the framework of the North American Free Trade Agreement (NAFTA) and the Asia-Pacific Economic Cooperation forum (APEC). It also worked on the de vel op ment of two new ini tia tives: a Free Trade of the Americas (FTAA) and a Trans at lantic Eco nomic Part ner ship (TEP) with the Euro pean Union. Bilaterally, the United States concluded 63 agree ments on trade, in vest ment and intellectual property rights. The report notes that the United States grants unilateral preferential market access to products from selected de vel oping coun tries, under schemes such as the Generalized System of Preferences (GSP), the Andean Trade preferences Act (ATPA), and the Carib bean Basic Economic Recovery Act (CBERA).

#### Low tariffs

The re port states that most im ports en ter the United States ei ther duty free or are sub ject to very low tar iffs. Zero tariffs ap ply to nearly one third of na tional tar iff lines and the applied simple average Most-Favoured-Nation (MFN) rate has de clined from 6.4% in 1996 to 5.7% in 1999. The average can be expected to fall to 4.6% once the Uru guay Round and Information Technology Agreement (ITA) tar iff cuts are fully im ple mented. All lines except two are bound. In spite of low over all level tar iff protection, the report points out some tar iff "peaks" (three times the overall average) on certain agricul tural and food products as well as textiles, clothing and foot wear. About one in seven du ties are specific (as op posed to advalorem).

Any major up surge in protection ist measures could im pair the US' eco nomic performance...

The United States currently applies import licensing and prohibitions mainly for security, consumer health and en viron men tal rea sons. In addition, quo tas apply to certain U.S. im ports of tex tiles and cloth ing, subject to the provisions of the WTO Agree ment on Tex tile and Clothing (ATC). In recent years, the United States has made less use of contingency measures (countervailing and anti-dumping duties, and safe guard measures). For example, in the period under review, the total number of anti-dumping in vestigations in tiated declined from 102 in 1993-95 to 72. In vestigations under sections 301-306 of the Trade Act of 1974 have been either set tled bilater ally or brought to the WTO.

#### Services

Ser vices are the larg est con trib u tor to out put and em ployment in the U.S. econ omy. In 1997, the sec tor ac counted for 76.5% of GDP and 79.3% of to tal em ploy ment. The sec tor's aver age an nual nominal growth rate (6%) during the period of 1995-97 ex ceeded that of the U.S. econ omy as a whole (5.6%). Ser vices are also play ing an important role in U.S. trade with 28.0% of to tal U.S. ex ports and 16.5% of to tal imports in 1998. Whereas U.S. mer chandise trade re sulted in a deficit of US\$248 bil lion in 1998, trade in ser vices gener ated a surplus of US\$78.9 billion.

In the ne gotiations on basic telecommunications under the General Agree ment on Trade in Services (GATS), the United States made commitments covering the entire range of basic telecommunications services, granting for eign firms access to all services, using any means of technology. Nevertheless, some restrictions on foreign ownershipre main. In the WTO financial services ne gotiations, the United States re moved its prior broad MFN exemption and bound commit ments on market access and national treat ment for all subsectors except in limited circumstances.

Trans por ta tion, the re port notes, is one ser vice sec tor that re mains some what in su lated from in ter na tional competition with cab otage policies restricting the provision of domestic services to U.S. carriers in both maritime and air transport services. Support measures such as subsidies and cargo preference require ments are in place to en courage the use of U.S. carriers.

In professional services, the U.S. federal system reserves the governance of professions to individual states. There is an absence of a uniform regulatory regime at a national level, and different market access conditions apply.

The re port notes that the U.S. case sug gests that trade and investment liberalization support strong economic per for mance. In con clu sion the re port warns that any major up surge in pro tec tion ist mea sures could im pair such performance. □

## TRADE POLICIES

BOLIVIA

## Predictable and transparent trade regime commended

The TPRB con ducted its sec ond review of Bolivia's trade polices on 19 and 21 July. Ex cerpts from the Chair person's concluding remarks:

We have had very open and con structive discussions, with Members commending Bolivia in very favourable terms on its economic stabilization and reform programme implemented since the previous review in 1993. Despite external shocks, in cluding El Niño, and institutional weaknesses, Bolivia has achieved steady growth, sharply reduced in flation and at tracted considerable for eign capital. No doubt major factors in this performance have been the modernization of the state, in cluding the privatization of public enterprises, and consistent trade and in vest ment liberalization, largely carried out on an unil lateral basis.

Members viewed Bolivia's trade and investment regime as pre dict able and trans parent. They high lighted the virtu ally uniform advalorem tar iff of 10% and Bolivia's shunning of non-tariff trade barriers and trade defence mea sures. Bolivia was also praised for its largely neu tral in centive structure that does not discriminate among sectors. Members noted especially that agriculture was largely free of government intervention, and had be come the major export.

Members welcomed Bolivia's Economic and Social De vel op ment Plan XXI based on the principles of op portunity, equity, dignity and institutionality with a view *inter alia* to alleviate poverty and marginalization. In deed, reform will have to bene fit large sections of the population as poverty remains a problem. More over, Bolivia's trade and in vest ment regime is under mined by long standing administrative weaknesses and a large informal sector.

Mem bers strongly en cour aged Bolivia to fur ther con sol i date and build on its re cent achieve ments by fo cus ing on ar eas such as bring ing in for mal activities into the for mal econ omy...

Mem bers strongly en cour aged Bolivia to fur ther con solidate and build on its recent achieve ments by fo cusing on ar eas such as stricter en force ment of the rule of law and bringing in formal activities into the formal economy. And the multilateral system must contribute, particularly with technical as sistance; once needs are clearly identified, I think that every effort should be made to meet them.

Members considered Bolivian commit ments un der the GATS as rel a tively modest in light of the liber alization of re cent years. Bolivia's trad ing sys tem would be strengthened by ex pand ing its WTO bind ings. Members also invited Bolivia to consider undertaking new multilateral en gage ments to close the wide gap be tween ap plied and bound tar iffs, and to sign the Agree ment on Gov ern ment Procurement.

Delegations provided or ally or in writing detailed clari-

A me chan ics' work shop at Pillapi, Bolivia:the coun try's development plan is aimed at alleviating poverty and marginalization. (ILO Photo)

fi cation on a number of features of Bolivia's trade and investment regime, including:

- statistical reliability due to a large in formal sector;
- the apparent dispersion of trade policy responsibilities across a number of min is tries;
- customs administration reform process and new customs legislation. We noted the objectives of efficiency, transparency and simplification;
- the gap be tween certain bound and applied tariff rates;
- lower domestic taxes levied on certain locally produced alcoholic beverages;
- potentially discriminatory rail-freight charges collected on imports;
- the nature (vol un tary/com pul sory; national/re gional) of tech ni cal stan dards and their WTO notification; expectations for export diversification;
- the application of trade-related investment measures under the Hy dro car bons Law;
- existing competition provisions and possible adoption of a general and sectoral competition law; government procurement practices;
- the adoption of new intellectual property legislation and efforts to improve enforce ment;
- the rat i fi ca tion of the Fifth Pro to col to the GATS on financial services;
- participationinregional trading arrangements, particularly the An dean Community and with MERCOSUR, Chile, Cuba and Mexico, and their notification under the GATT and GATS.

Mem bers rec og nized the chal lenges Bolivia faces as a small developing economy in the application of WTO commitments, and that complying with these commitments had con veyed so cial and political costs. Mem bers were conscious of the importance of complementing domestic reform ef forts with support from the multilateral trading system, and expressed their readiness to consider positively Bolivia's further specific requests for technical as sistance. Finally, it is my sense that in view of the dynamism showed by the Bolivian delegation during this review, Members look for ward to its constructive role in the preparatory process for the upcoming multilateral trade negotiations. □

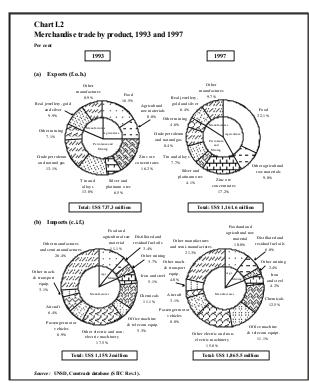
## Outward looking policies bring growth and increased trade to Bolivia

Bolivia's success ful mac roeconomic stabilization and its outward looking trade and investment policies have re sulted in steady GDP growth, lower in flation, and increased trade and investment. The Bolivian trade regime is in her ently predict able and transparent, says a new WTO report on the trade policies of Bolivia. The report also notes, however, that admin is trative short comings, an un even application of laws and a large in for mal sector remain problems which Bolivia is seeking to address through a sec ond round of reform to strengthen governance and bring in for mal activities into the for mal economy.

The re port notes that be tween 1993 and 1998, GDP in Bolivia grew at an av er age of 4.6%, while the an nual cumu la tive in fla tion rate was re duced to less than 5%. The share of re ported mer chan dise trade to GDP rose to 43%, from about 36% in 1993. Trade flows have con tin ued to diver sify both in terms of products and mar kets. The role of the state has been re duced through a comprehen sive privatization programme and a more liberal investment re gime has en cour aged a con sider able rise in for eign direct in vest ment.

The re port states that Bolivia ap plies a uni form tar iff of 10%, ex cept for a 5% rate ap plied to cap i tal goods and a 2% rate on books. The pres ent tar iff re gime is mainly the re sult of au ton o mous ini tia tives. Bolivia bound its tar iffs at a gen eral ceil ing rate of 40%, thus leav ing a wide gap between ap plied and bound rates. The re port notes that this, and complexities arising from preferential trade agree ments and the use of a se lec tive spe cific con sumption tax could de tract from the trans par ency and pre dictabil ity of Bolivia's tax struc ture.

Overall, Bolivia avoids the use of non-tariff barriers



and it has never taken anti-dumping or safe guard actions. Bolivia uses tax refund schemes to support its exports, schemes which, how ever, do lit tle to over come dif fi culties for producers and exporters affected by structural prob lems in several economic sectors. The report states that Bolivian exporters also face access difficulties in certain for eign markets, especially in regard to tech nical requirements.

Agriculture and related processing activities, which are largely free of major govern ment intervention, in cluding subsidies, account for a large portion of Bolivia's for eign ex change earn ings, some 42% in 1997. Soya ex ports, in particular, have undergone remarkable growth since 1993. The report notes that, driven by for eign de mand, the coca-cocaine in dustry maintains a visible albeit declining role in the Bolivian economy.

Mineral extraction and processing, including hydro carbons, are tradi tional sectors that continue to interest foreign in vestors. In recent years, for eign in vest ment in those sectors has been spurred on by the privatization of mining assets and by new sectoral laws liberalizing in vest ment. Mining activities accounted for 42% of export earnings in 1997.

There has been little progress in stimulating a supply response in manufacturing other than the processing of mineral, agricultural and forestry products. This is due, in part, to problems related to in frastructure, high transport costs, a limited skilled labour supply and competition from informal activities. Consequently, these activities still make up only a small contribution to Bolivia's economy.

In con trast, the ser vices sec tor has come to play a central role in the Bo liv ian econ omy. Al though in the past the state was an important supplier of services, most have now been pri vat ized. Far-reaching steps have been taken to strengthen the institutional frame work, including the adoption of new legislation in financial, transport and telecommunication services. Most service activities are now open to for eign in vest ment, which has played a key role in their modern ization. Bolivia's commit ments un der the Gen eral Agree ment on Trade in Services (GATS) are relatively modest, although its autonomous liberalization ef forts have es tab lished the bases for ex pand ing them.

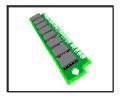
The report notes that the enforcement of intellectual property rights, technical require ments, and san i tary and phytosanitary rules is weak, but on going regulatory and administrative improvements should help address most concerns. Bolivia has not signed the plurilateral Agreement on Govern ment Procure ment and favours national suppliers in public tenders.

Al though Bolivia's trade policy has been largely based on unilateral liberalization, multilateral and regional initiatives have played important supporting roles. Since 1993, Bolivia has con cluded new agree ments with Chile, Cuba, MERCOSUR and Mexico. In view of Bolivia's geographical position, most of these preferential initiatives have the potential to increase trade and in vest ment but, the report notes, they could also under mine the transparency, predictability and resource allocation ad vantages of Bolivia's most-favoured-nation trade regime. □

#### WTOInformationTechnologySymposium

## IT industry urge WTO work on non-tariff barriers

Industry representatives, at the WTO Symposium on Information Tech nology held on 16 July, lauded the elimination of tariffs under WTO's Information Technology Agreement (ITA) but called for par allel action on non-tariff bar riers, such



as im port li censes and dif fer ent safety and test ing require ments on IT products

The one-day sym po sium was opened by WTO Direc tor in Charge Da vid Hartridge, who noted the important link ages be tween in for mation technology and other sec tors that had re cently been lib er al ized in the WTO: basic telecoms and financial services.

WTO's chief econ o mist, Mr. Pat rick Low, said that world trade in telecommunications and office equipment, a sub stantial part of which is covered by the ITA, is rapidly expanding. It reached \$670 bil lion in 1998, accounting for some 13 per cent of world mer chan dise trade

Re ports on the growing role of in for mation tech nology in their respective countries were given by Mr. Claro Parlade of the Phillipines; Mr. Hanan Achsaf, president of Motorola Israel; Mr. Ivan Ricar, Director-General of TTC Tesla Communikace of Prague; Mr. Linnar Viik of Levicom Broad band of Estonia; Mr. Alejandro Montalvo, president of the Costa Rican Chamber of Software Developers; Mr. Mohammed Salleh Hj. Masduki, vice president of Multime dia De-

velopmentCorporationofMalaysia.

Mr. William Maxwell of Hewlett Packard, representing the Information Technology Industry Council based in Washing ton D.C. (made up of leading IT companies, including Apple, Compaq, Eastman Kodak, Gate way, IBM, Intel, Microsoft, Motorola, Sony and Xerox) urged ITA participants to further facilitate trade through the reduction of non-tariff barriers, in partic ular through stremalining what he said are redundant testing and certification requirements imposed by govern ments on IT imports. He said that such requirements have in creased seven times from 1990-98, resulting in de lays that have raised costs for producers and consumers. Mr. Maxwell proposed that governments adopt one-standard one-test policy and facilitate recognition of the supplier's declaration of conformity.

An other speaker, Mr. Michel de Vecchis of Alcatel France, urged the use of com mon stan dards on IT products based on in ter na tional stan dards such as those of the ISO.

Mr. David McGuire of Norton Networks Canada pointed to import licens ing require ments as the main trade prob lem for his compnay. He said that these requirements represent additional administrative burden and add to de lays be cause coun tries have different inter pre tation of product description required in the licenses. Mr. McGuire said that cost of de lays in cus toms of tenex ceeded pre-ITA tariffs, and suggested that ITA participants work towards elimination of import licens ing for IT products. □

#### Dis pute Settle ment Video

The WTO has pro duced a new video that explains in sim ple terms how trade dis putes are re solved in the or ga ni za tion. The video pro vides two cases of dis pute resolution: when parties reach an amicable solution (the sound re cording copy right dis pute inolving the US, EC and Ja pan), and when the case goes through the whole process (the gasoline dispute involving Venezuela, Brazil and the US).

The video (30 min utes, in Eng lish, French or Spanish, SF30.-) can be used as a training or teaching tool.  $\square$ 

#### WTOFOCUS

Newsletter published by the Information and Media Relations Di vi sion of the WTO.

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ISSN 0256-0119

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