

LDCs' Service Export Performance and Utilization of Waiver: Experiences from Nepal **Amrit Lamsal** 

**Under Secretary** 

Ministry of Industry, Commerce and Supplies (MoICS)



MoICS

# Service sector: real brunt of the COVID pandemic





### Genesis of trade in services

- WTO's General Agreement on Trade in Services (GATS).
- The 8th Ministerial Conference of WTO (2011)
  - WTO members adopted a waiver to allow preferential treatment for services and service suppliers from least-developed countries (LDCs).
- Over 50 WTO members have since notified preferential treatment under the waiver.
- The Nairobi Ministerial Conference in 2015
  - Adopted decision to extend the Waiver until 31 December 2030



Global trend of service trade: at a glance

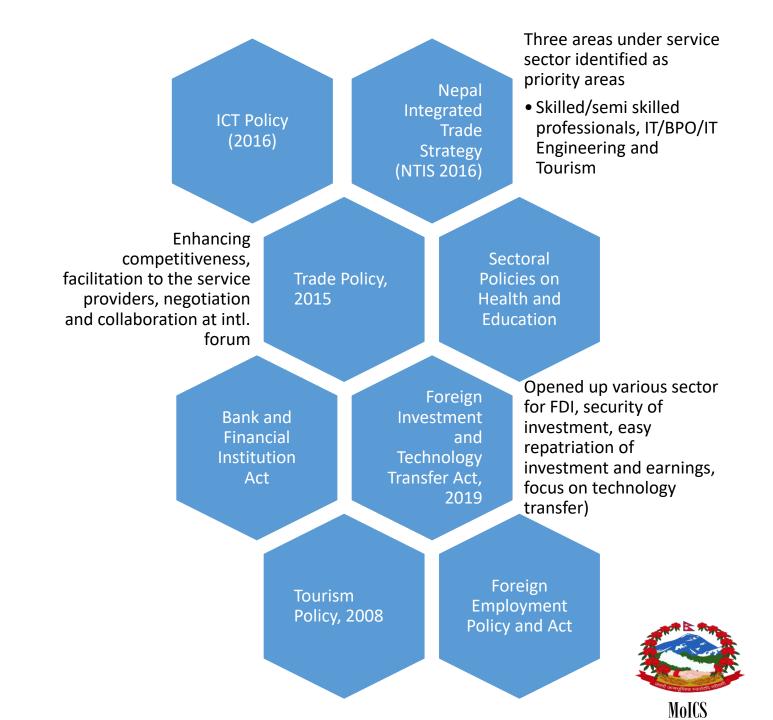
- Ever increasing role of services sector in trade
- Significant role of services in global value chain
- Inclination of value chain at regional level
- Increased mobilization of people across borders
- Growing use of Information & Technology
- 4IR and e-commerce changing the global trade landscape.



Nepal's comparative advantage in service trade

- Strategic location: between two economic powers of the world
- Abundant natural resources, rich in biodiversity, socio-cultural diversity
- Demographic dividend (youths' population: 40%, productive labor: 57%)
- Conducive business and investment climate
- Significant achievement in ICT sector
- Grooming BFI
- Share of service sector accounts for about 55% of the GDP





#### Policies promoting service trade

# GoN's initiatives

- A strong set of investment incentives in place
  - corporate income tax holiday, 100% ownership and dividend/capital repatriation for foreign investors
- Encouragement to FDI in start ups, and through venture capitals (equity)
- One stop services and other institutional provisions to facilitate FDI
- Decentralization of trainings for aspirant migrant workers
- Incentives for best utilization of knowledge, skills and capital of returnee migrant workers
- Bilateral agreements with destination countries, provision of labour attache's



# GoN's initiatives

- Improvement of tourism infrastructures
- Sub-regional collaboration to promote tourism: BBIN, Buddha circuit, Ramayan circuit
- National payment gateway system, ecommerce bill under preparation



GoN's expectations

- Facilitate the granting of visas (in major intl. market) for eligible LDC IT companies
- Inclusion of semi-skilled human resources under mode 4
- Provide an LDC quota for unskilled/semi skilled LDC service providers
- Provide direct support to LDCs and their tourism operators in terms of marketing and information
- Remove restriction for LDC travel agencies
- Grant national treatment
- Capacity building
- Better alignment of LDC service waiver to minimize negative impact on LDG graduation.



# Challenges

- Timely, reliable and integrated database system
- Improve competitiveness
- Awareness about the Service Waivers (committments vs implementations)
- Building coherence among sectoral policies
- Improve connectivity and supply-side constraints.



## Future strategy

- Exploit the linkage between FDI inflows and exports
- Technology transfer to LDC services suppliers
- Improved access to finance to innovative service sector (IT)
- Promotion and better regulation of ecommerce
- Capacity building of private sectors
- Increased investment in HRD
- Address supply side constraints
- Regional integration and collaboration with other LDCs



# References

- <u>https://docs.wto.org/dol2fe/Pages/SS/directdoc.aspx?filename=Q:/SCH</u> <u>D/GATS-SC/SC139C1.pdf&Open=True</u>
- <u>https://moics.gov.np/public/uploads/shares/publication/NTIS\_2016\_15</u> <u>46150729.pdf</u>
- <u>Sáez et al. (2014)</u>
- <u>https://unctad.org/system/files/official-document/ditc-05072016-LDCWaiver-AssessmentPaper.pdf</u>





For comments and queries

ambrosianepal2010@gmail.com



MoICS